

# CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31/12/2007

# IMPRESA PTZZAROTTT & C. S.p.A.

Head office in Noceto (PR) Frazione Pontetaro — Via Emilia 2 Share Capitale Euro 70,000,000 fully paid up Registered in the Parma Companies Register Company Register n° 43991 VATN° 00533290342

The Company's management and coordination activities are directed by MIPIEN S.p.A.

# 31/12/2007

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# **Board of Directors**

FRANCO NOBILI Chairman of the Board of Directors

**LUCA SASSI ALDO** Vice-President and CEO

BOTTINI SERGIO

BANDIERI

CORRADO BIANCHI

MAURIZIO FRATONI

LD3IO GIORDANI

BRUNO MELARDI

CEO

Director

Director

Director

Director

# **Statutory Auditors**

PIERLUIGI PERNIS President

AUGUSTO SCHIANCHIStatutory AuditorALBERTO VERDERIStatutory Auditor

# **Auditing Company**

## PRICEWATERHOUSECOOPERS SPA

Impresa Pizzarotti & C., S,p,A,
Via Emilia n, 2 Pontetaro di Noceto - Parma
Share Capital Euro 70,000,000 fully paid up
Parma Company Register nr, 01755470158

Registered at the Chamber of Commerce in Parma n, 43991 Fiscal Code 01755470158 VAT nr, 00533290342

Company's management and coordination activities are directed by Mipien S,p,A,

# **Directors' Report**

The consolidated financial statements for the year ended 31 December 2007 are accompanied by this Directors' Report that has been prepared by the Board of Directors which is composed of the following eight members:

Dott, Franco Nobili Chairman of the Board of Directors

Dott, Ing, Luca Sassi Vice-President and General Manager

Dott, Ing, Aldo Buttini General Manager

Dott, Ing, Sergio Bandieri Director Geom, Corrado Bianchi Director Geom, Maurizio Fratoni Director Dott, Ing, Lidio Giordani Director Rag, Bruno Melardi Director

The current Board of Directors will remain in office until the approvai of these financial statements.

The most important events that have occurred during the year are described below.

The 2007 consolidated financial statements shows a positive balance, net of taxes, totalling 23.4 millions of Euro (11.1 millions of Euro in 2006) against a consolidated production of 736.5 millions of Euro (672.9 millions of Euro in 2006).

The "EBITDA" is equal to 67.1 millions of Euro (55.8 millions of Euro in 2006) and the net financial position shows a negative balance totalling 88 millions of Euro (negative balance of 73.5 millions of Euro in 2006). The increase in the financial position is substantially due to the increase in production volumes and to the income support activities guaranteed to the contracts, some of which are currently under way and consequently require initial investments whose recovery is guaranteed by cash flows connected to construction activities. Real estate initiatives that are under way, both dealt with directly by the company, whose value at the year end totals 50 millions of Euro, as well as those dealt with by associated real estate companies, that have involved a net financial investment of 66 millions of Euro, have impacted the year end balance.

Net equity totals 279.6 millions of Euro (256.6 millions of Euro in 2006).

Industriai production, although in the presence of a positive development of production volumes compared with prior year, has shown a net negative difference as opposed to the expectations that was mainly determined by delays in production in connection with the Catania-Syracuse contract and by the non-commencement and/or by the abnormal progress of the contracts relating to the Salerno-Reggio Calabria motorway portion.

In particular it should be noted that the delays undergone compared with the work schedules in connection with the SA-RC contracts, due to factors that do not depend on the responsibilities of the General Contractor, have generated significant extra costs that will lead to negative margins.

For consistency in the application of the accounting principles always adopted by your company, no items were booked in the assets relating to future sums recognized subsequent to claims lodged. The positive result before taxes has benefitted from litigations solved relating to prior contracts, supported by arbitration awards or executive sentences. The tax burden for the year has benefitted from the variation of the tax rates that has impacted on the deferred tax provision accrued in the balance sheet.

Below are a series of comments relating to the expectations connected to the most important works in your company's portfolio.

The preparatory works relating to the commencement of the Brescia-Milan railway are progressing in accordance with the chrono-programme; the final project work is about to be completed subsequent to an agreement reached with great difficulty between representatives of the territory on the one hand and representatives of the railways on the other. The BBM consortium, in which your company holds a 50% share, will be the "construction partner" of the concessionary, and will directly execute approximately 70% of the works, on the basis of a General Contractor contract, the essential conditions of which are being updated currently, in order to make the prior term sheet coherent with the new convention.

The project relating to the new "D" line of the Rome sub-way has recorded in the period, the preparation of the preliminary project, through intense coordination work between the granting company and the designated promoter. The negotiated procedures are expected to commence this year, in accordance with the time schedule.

The final project work activities are about to be concluded in the Anas A3 Sarc Altilia Falerna lot of the Salerno Reggio Calabria motorway that your company will execute as general contractor. The contract programme has been substantially respected and the product presented that was submitted to a preliminary examination by Anas, has obtained final approvai which has enabled the delivery of the works. The actual commencement of the works on site is stili conditioned by the carrying out of further archeological investigations requested by the superintendence.

The works relating to the maxi-lot of the sanie A-3 motorway (ASR 49/04), are progressing even although with some delays connected to the necessary adjustments to be made to the project as a consequence of unexpected geological situations.

The works relating to the re-allocation of the "historical line" located in the Modena territory that was awarded to your company in connection with the high-speed quadruplication of the Milan-Bologna line, are progressing in advance compared with the work programme.

During the past year, the company commenced negotiating proceedings in connection with the concession, based on a project financing, for the project work, execution and management of four hospital districts in the Tuscany area. The temporary grouping of companies, previously identified as the promoter, exercised its pre-emption rights and was awarded the related concession. The final project was completed within the programmed deadline and it is expected that the works on site will commence before the end of the current year.

Another significant event that has characterised the past year is the appointment as promoter with pre-exemption rights of a temporary grouping of companies, with Autobrennero as mandatory, for the project work, construction and management of the "Cispadana" regional motorway. Your company participates in the initiative in the region of 36,5%,

The preparation of the preliminary project has been completed in accordance with current legislation subsequent to a consultation with the interested territorial entities and the cali for bids relating to the subsequent negotiated procedure has been published. The TAR of the Emilia Romagna region has rejected the recourse of a competitive grouping, thereby removing any further obstacles to the process that will lead to the awarding of the concession.

ANAS has for the moment suspended it's reply to the proposai presented previously relating to the execution of the so-called Bologna north passage road in a project financing regime (these works are of strategie importance in order to solve the heavy traffic problem in the Bologna motorway junctions). In fact, subsequent to the formai request of the grantmg entity, your company updated the proposai, thereby qualifying it as being totally fmanced by private capital. In spite of the attempts, promoted by the Minister in charge, the entities involved were not in a position to overcome the obstacles imposed by the current concessionary as regards the urban portion of the A-14.

With reference to the proposal presented by the promoter to Anas in connection with the link of the Campogalhano Sassuolo motorway, your company appealed to TAR, following the non issuance of the declaration of public interest, with a positive result; Anas subsequently presented recourse to the State Council, but the result for the moment is still unknown.

During the past year, your company, together with other companies, replied to the cali for a bid in the region of Venice, that was looking for better offers compared with the one received from the current concessionary of the A-4 (Brescia - Padova motorway), for the project work, construction and management of the so-called system of the Venetian ring roads.

On 3<sup>rd</sup> Aprii 2008, the Venice region announced that the awarding commission had chosen your company's proposal. On 26<sup>l</sup> May 2008, the committee of the Venice region declared that the above mentioned proposal was declared as being of public interest and commenced the procedures relating to the pre-emption.

The same A,T,I, replied to an indicative notice of the Venice region for the execution of a project financing of the link road called "Gardesana" The process of the selection of a promoter is stili under way.

Also, your company took part in an ATI whose promoter proposal for the execution of a project financing relating to the motorway portion to the toh between the A-14 and the port of Ancona, was considered to be feasible by the grantor, Anas, subsequent to specific bidding procedures. The mentioned events witness the evolution towards a core business mainly aimed at concessions, as opposed to the traditional market of public contracts that continues to be characterized by

persistenti competitive tension, completely out of context as regards real cost dynamics, The procedure that is under way is coherent with the policy indicated by the shareholders ar/d is aimed at a research for "normal" market segments in which to compete on coherent basis with a correct evaluation of the risks and benefits.

It is hoped that the competent institutions will provide for appropriate regulations aimed at making new the mechanisms that adjust contractual prices to the real cost dynamics of the costs of raw materials, whose abnormal trend systematically collides with the modest theoretical margins of traditional contracts.

As regards the investment held in "Garboli", which is now totally controlled by your company subsequent to the residual public purchase offer made in prior year in accordance Consob regulations, we would highlight on the one hand, the works proceeding on a normal basis and on the other, the continuity of the judicial activities that had commenced in prior year.

In connection with the participation of your company and of the subsidiary Garboli in the Cepav 2 consortium we would specify that there have been limited but positive evolutions during 2007 and during the first months of 2008 in connection with the issues already highlighted in the previous financial statements and that had originated in the cancellation of the conventions with TAV that are proceeding, in the various grades of justice, including the pronouncement by the European Court of Justice, made subsequent to the known sentence of the TAR of the Lazio Region. In this substantially unchanged context, the activities relating to arbitration promoted by the Cepav 2 consortium in connection with the acknowledgment of the damages sustained have been carried on.

As a consequence, the judicial inquiries relating to existing arbitrations are in progress; in particular, with reference to arbitration nr, 1, commenced by the Cepav 2 consortium against TAV, the judicial inquiry by the Board is under way for the purpose of quantifying the amount due with the help of technical advice. The technical assistance has commenced its activity which should terminate by next autumn.

As well as the above, it is convenient to remember that as opposed to the requests made by the other consortia affected by the cancellation process of the conventional contracts, the Cepav 2 consortium has requested the making good of the TAV contract on a priority basis. In this regard, the time that has gone by has not been in vain—since the project relating to the Treviglio-Brescia sub-portion of the works has completed the authorisation process ("conferenza dei servizi") thereby achieving approvai last spring.

As a consequence, in the light of the intentions announced by the new government in the field of infrastmetures, we are hoperul in the renewal of this important contract.

At the present moment, on the basis of available information and of recent events that are limited but positive, taking account also of the above considerations, the Board of Directors continue to believe that there exists the possibility, even in the presence of the typical uncertainties of the sector, of a feasible recovery of the amounts entered into the assets relating to the Milano-Verona high speed portion of the railway.

From a differentiation viewpoint as opposed to the public contracts market in Italy, your company is constantly turning its attention to international markets, following a prudential selection policy of the countries, as well as to the consolidation of its position in the markets where it already operates. The business pian highlights a positive trend with reference to the foreign contracts.

During the past year, your company has acquired an important contract in Algeria, in a joint-venture with a primary company that supplies rolling stock, for the supply of a turnkey project\* referred to the subway-tramway in the town of Constantine.

The policy of growth of the foreign division implies a concrete evolution of the services supplied by the head office, which has now been underway for some time, and that is aimed at satisfying the complex requirements of a sector that is characterised by the many scenarios in which it operates.

The main contracts acquired by the Group during 2007, and updated during the initial months of 2008, are the following:

- BBT Innsbruck basic Brennero tunnel execution of exploration shaft in the Aica-Mules portion including the "Mules window" (78 millions of Euro, Pizzarotti portion 38,95%);
- Compania Nationala de Autostrazi si Drumuri Nationale Sa execution of 19 Km of the Bucarest Ploiesti motorway (153 millions of Euro, Pizzarotti portion 50%);
- Emilia Romania Region concession for the financing, project work, execution and management of the regional Cispadana motorway from the Reggiolo-Rolo toll station on the A22 to the Ferrari Sud toll station on the A13 (1,080 millions of Euro for the construction and the project work, Pizzarotti portion 36,5%), A,T,I, with Autobrennero as mandatory and Pizzarotti as grantors, with other companies, has been identified as designated promoter thereby acquiring the pre-emption rights in the subsequent negotiated procedure;
- Town Council of Naples concession of the project work, construction and management of a circular building, of a hotel building as well as of a trade centre building located in Secondigliano (24,6 millions of Euro for the construction and project work, Pizzarotti portion 70%);
- Entreprise Metro D'Algèr project work, execution, supply and installation of the tram system of the town of Constantine for a total length of 9 km from the Zouaghi terminal to the Benabdelmalek station (305 millions of Euro, Pizzarotti portion 130 millions of Euro);
- Metroparma STU unique concession to general contractor for the executive project work and the execution of the rapid transport system for the town of Parma, (Line A and C), (244 millions of Euro, Pizzarotti portion 50%);
- Anas concession of the project work, execution and subsequent management of the
  connection between the port of Ancona and the ring road, through recourse to a project
  financing (479 millions of Euro for construction and project work, Pizzarotti portion 18%),
  A.T.I. with Impregilo as mandatory and Pizzarotti as grantors, with other companies, has
  been identified as designated promoter thereby acquiring the pre-emption rights in the
  subsequent negotiated procedure;
- Naval Facilities Engineering Command (NAVFAC EURSWA) construction of an Enhanced Health Service Center at Camp Ederle in Vicenza (30 millions of Euro, Pizzarotti portion 50%);
- Naval Facilities Engineering Command (NAVFAC EURSWA) construction of Army Lodge Addition at Camp Ederle in Vicenza (9 millions of Euro, Pizzarotti portion 50%);
- Autostrada Pedemontana Lombarda SpA final project work and execution of the first lot of the Como ring road and of the first lot of the Varese ring road, of the Dalmine-Como-Varese-Valico del Gaggiolo motorway connection and related works, including ali the correlated activities (629 millions of Euro, Pizzarotti portion 18%);
- Integrated System of Regional Hospitals concession for the project work and construction of new Tuscan hospitals in Prato, Lucca, Pistoia and the Appuane Apennines and the

- management of the related non-sanitary and commercial services (313 millions of Euro relating to construction and project works, Pizzarotti portion 30%);
- Venetian Ring Road Systems: award of the promoter's bid for the financing, project work, construction and management of the ragional motorway, parallel to the A-4 motorway, from Peschiera del Garda to Padova (the amount of the investment is equal to approximately 2,700 millions of Euro, Pizzarotti portion is equal to 51%).

As regards the real estate activity, 2007 was concluded in a positive manner and the expected results were achieved in terms of margins, both directly as well as through the associated real estate companies.

The commitment undertaken for the development of real estate initiatives both at urban level as well as at project work level has continued in a positive manner; also, the acquisition of areas considered as being strategie by the company, for those real estate sectors in which the company believes there will be no recession in demand, was completed.

In particular, the company has purchased an ex-industrial requalification area in the centre of a medium-sized town in the North of Italy, as well as an area in which to build a large trading centre for the manufacturing and sale of products.

In particular, we would highlight the substantial completion of the urbanistic and building procedures that will allow the commencement of the following work sites during 2008:

- "Centro Commerciale Via Traversetolo in Parma and residential building (Pizzarotti portion 36 millions of Euro);
- Residential complex "Parma Residenziale 1" in Parma ex Rossi & Catelli plant (Pizzarotti portion 60 millions of Euro);
- 9 Exhibition and Trade Centre in Parma in Via Venezia (6 millions of Euro);
- Residential and Trade Complex in Via Langhirano (12 millions of Euro),

Significant steps forward have been made as regards the urbanistic processes in connection with the following projects:

- "Centro Integrato Polifunzionale" located in Parma in the "Fiera" area for which the company expects to deposit the urban project by the end of July 2008 in order to reach the stipulation of the Convention by the end of 2008, The size of the operation is equal to approximately 120,000 square meters of SLU (200 millions of Euro);
- Industriai area in front of the Al motorway, near Fontanellato, Parma, whose PUA is about to be presented in connection with a potential building project totaling 53,000 square meters of SLU;
- » Requalification "Ex officine Adige" (Pizzarotti portion 20%); during the past month of October the Verona town council finally approved the project relating to works to be executed over the whole area, thereby giving way to the operating phase.

The following are the main operations in progress:

- Residential Complex in the Maddalena area (80 building units);
- Residential Complex in the Tuscan hills, in the province of Florence (18 building units);
- Residential Complex in Parma Via Traversetolo;

• Multi functional centre in Gallarate (VA);

As regards the project financing in the building sector, it should be highlighted that the activities relating to completion of the procedures subsequent to the appointment of the designated promoter, have been more difficult than expected, thereby extending the expected timing. As described above, a convention has been signed with Tuscan hospitals whose work sites will commence during 2008, and currently the following project financing is under way in connection with:

- "Ponte Nord" (Parma);
- "Palaeventi" (Parma); Integrated Project relating to Secondigliano (Naples).

As regards prefabricated products, the year 2007 confirmed budget expectations in terms of production, equal to 37 millions of Euro, a decrease compared with 2006, confirming the expectations that forecasted stagnation in the private market together with a recession in the market dealing with supplies for public works (railway sleepers and manufactured products for roads and railways).

The margin obtained was less than expected due to the significant recession of the market the consequence of which has been a decisive reduction in prices in connection with the strong competition encountered. The recession in the private market, especially in the northern area, has not shown any counter-tendency during the year and no improvements are expected in 2008.

On the contrary, an improvement is expected as regards investments in public works, a market in which the division has invested and in which it has successfully penetrated with its own product in particular as regards the segment relating to anti-noise barriers in concrete cement thereby confirming its national leadership in the field of the manufacture of railway sleepers.

Moreover, testing of a new railway strengthening system has been concluded, to be used for the construction of railways and subways as well as in the new railway tunnels. This system is part of the policy of expansion of the division in the field of the infrastructural sector.

The restructuring works relating to the Lucignano (AR) and Ponte Taro (PR) plants are continuing and will be completed during current year as regards Lucignano and in the middle of 2009 as regards Ponte Taro, As regards the Ponte Taro plant, some of the renewed departments are already working and these will bring about the first increases in production during 2008. As far as the new structural products in the prefabrication sector are concerned, in July 2008 Lucignano will commence the production of a new type of flooring irom which the division is expecting an important contribution in terms of increase in production, in particular in the field of buildings destined to large scale distribution.

The S. Nicola di Melfi (PT) plant is managed and controller by Traversud; the recently founded company is sustaining significant investments for the purpose of achieving the strategie objective relating to the creation of a technologically advanced manufacturing plant able to satisfy the demand for products relating to railway infrastructures for the Southern Italy market.

The significant reduction in investments by RFI, connected to its lack of liquid fiinds, have delayed the expected times necessary for achieving the break-even; as mentioned above, the expectations are for an increase in investments relating to maintenance and new buildings by RFI already during

2008; thanks to the technological and commercial positioning achieved, Traversud will benefit from this investment.

In the meantime we would point out that Traversud has registered into the RFI qualification system for an amount that is greater than the one held previously, thereby reaching the category up to 8 millions of Euro.

Moreover, it should be remembered that the statutory financial statements presented for the approvai of the Shareholders' Meeting used the complete contract method ("metodo della commessa completata").

The consolidated financial statements, presented to the Board of Directors for their approvai, represent the results obtained by the company in a more realistic manner since they take account of the value of production of the contracts in a manner which is proportional to their effective progress.

#### **Main Consolidated Figures**

(in thousands of Euro)

|                                      | 2007    | 2006    |
|--------------------------------------|---------|---------|
| Value of production                  | 736.5   | 672.9   |
| Gross operating result               | 67.1    | 55.7    |
| Operating Result                     | 24.2    | 26.4    |
| Profit before tax                    | 15.6    | 22.0    |
| Consolidated net profit for the year | 23.4    | 11.1    |
| Consolidated Net Equity for the year | 279.6   | 256.6   |
| Cash flow                            | 58.6    | 36.7    |
| Net financial position               | -88.0   | -73.7   |
| Work orders in portfolio             | 3,069.9 | 2,287.5 |
| Average number of employees          | 1,718   | 2,177   |

The works portfolio, updated to Aprii 2008 shows a value of 3,332 millions of Euro.

The company holds 1,444,800 own shares for a nominal value of 1 Euro each, for a total purchase value of 2,324,056 Euro as specified in the notes to the accounts of the current financial statements.

During 2005 the Company renewed the statement of qualification to execute public works in accordance with D,P,R, 34/2000 with Protos SOA SpA, The statement relating to services in connection with project and construction works up to the Vili classification (unlimited amount) was issued on 26/01/2006, and is valid for three years, up to 25/01/2009, in 22 categories of works of which 15 for unlimited amounts (7 for general works and 8 for specialised works).

At the beginning of 2006, the company commenced the procedure for enrolment in the General Contractor qualification system, in accordance with D,L, 10 January 2005 n° 9, the certificate was obtained from the Ministry of Infrastructures and Transport per classification III (beyond 700 millions of Euro) that enables the company to take pai! in tenders for General Contractors for any amount.

In 2006 the company was amongst the first construction companies in Italy to obtain the cerrification of its Quality System, compliant with the ISO UNI EN 9001-2000 norms/In 2005 the company adjusted the certificated System by adding to the quality, security in the working environment, achieving in 2006, respectively in June and September, the "UNI EN ISO 14001-2004 Environment Management System" and "OHSAS 18001-1999 Security Management System".

During the past four years, Impresa Pizzarotti has constantly implemented its Management System that, starting from the Quality, today includes the Environment, Safety and Health for its employees and the admini strati ve responsibility for the company, from a totally integrated viewpoint (Legislative Decree nr. 231/01).

One of the remaining primary objectives for the company regards the periodical training and attention to the aspects relating particularly to the safety of the workers and respect for the environment, the strengthening of professional growth for ali employees.

From a practical-operational standpoint, numerous initiatives in the productive work sites have been implemented by strengthening traditional activities already existing in Impresa Pizzarotti; some of these initiatives are the following:

- Compulsory training before commencing work on the work site for all the direct workers as well as for those that depend on other Entities, Contractors, Sub-Contractors, Suppliers;
- Periodical compulsory training (documented) during the execution of the works of ali employees and labourers operating on the work site;
- Holding of specific "Safety Days" involving all employees and labourers during which those who have distinguished themselves in the application of what is provided for in the Safety Plans either for themselves or for others.

The final scope is aimed at contributing to making employees become "safety promulgators" in ali those work sites where they will operate in the future, in such a manner as to improve the Constructions Sector through Constant and progressive improvement of the knowledge of the moral and material value of human health and life.

Supervisory procedures will be implemented for the purpose of controlling the realisation of this project also through periodical and systematic audits for the achievement of such objective.

Impresa Pizzarotti is amongst the founders of the "FONDAZIONE OSPEDALE DEI BAMBINI DI PARMA 0,N,L,U,S," (Parma Children's Hospital) together with Barilla G & R F,lli SpA and Fondazione Cassa di Risparmio di Parma e Monte di Credito su Pegno di Busseto. The "Fondazione" is offering to provide for ali the project work and execution of the works and the structures relating to the Parma children's hospital, to fulfill ali the related accessory monitoring and coordination activities, to liberally transfer to the Parma Hospital-University the property and the use of the works performed with the objective of enabling the hospital in Parma to have a hospital for children with excellent characteristics, that will be appropriate for the demands of the territory and leader both under a technological profile as well as in its accommodation premises in receiving children that require to be attended to. Up to the present moment the project work phase has been completed and it is expected that the concrete taking off of the works will take place in September 2008.

The Board of Directors had deliberated the approvai of the Organization Model, that had been inspired by the Guidelines issued by the "Confindustria" in 2002 as well as the composition of the Internai Supervisory Organism for the purpose of satisfying the requirements of Leg. Decree n, 231 dated 8 June 2001, Subsequent to the identification of the risk areas and to an analysis of such

activities, the application of the Model, aimed at avoiding the faulty causing of specific actions against the law, has involved the subsequent correction of the internai operating regulatfbns and of the procedures relating to the company's Management System.

In December 2007, for the purpose of complying with the modifications made to Leg. Decree nr. 231/01, introduced by Art 9 of Law nr. 123 dated 3 August 2007 that adds faulty actions against the law in the environment of safety at work, the Organism proposed the updating of the Organization Model to the Board of Directors who approved the sanie and consequently integrated the composition of the Organism by adding a Specialized Component (for crimes against safety) for the purpose of better satisfying the supervisory requirements provided for by the Organism. The presence of a Safety Management System (OHSAS 18001) implemented in the Company since 2005 and certified as of September 2006, has not involved, subsequent to such legislative modification, significant corrections to the internal operative regulations.

Finally, it should be noted that the Company provided for the adjustment to the Safety Programmatic Document for the purpose of guaranteeing the correct treatment of personal information in compliance with what is provided for in Leg. Decree nr. 196/2003.

For other information provided for by article 2428 of the Civil Code, reference should be made to the Notes to the Accounts.

No significant events emerged after the closing of the financial statements due to the fact that company activity proceeded as normal; it should be noted that during the first part of the year 2008 the respective social offices dehberated the merger of Sogi SpA by Impresa Pizzarotti & C starting from 1 January 2008.

30 May 2008

The Chairman of the Board of Directors Dott Franco Nobili

#### IMPRESA PIZZAROTTI & C, SPA

Via Emilia 2 - Fraz, Pontetaro - Noceto (PR) Share Capital : Euro 70,000,000,= fully paid Company Register of Parma: n° 01755470158

Chamber of Commerce of Parma: n° 43991 Company Register Fiscal Code n° 01755470158 VAT N° 00533290342

This company is subordinated to the management and coordination of Mipien SpA

## CONSOLIDATED FINANCIAL STATEMENTS AS AT 31/12/2007

#### **Amounts in thousands of Euro**

| ASSETS  | 31/12/07                    | 31/12/06    |
|---|-----------------------------|-------------|
| B) FIXED ASSETS   |                             |             |
| I - INTANGIBLE FLXED ASSETS   |                             |             |
| 1) Start-up and business expansion costs                                      | 3,963                       | 24,222      |
| 2) Costs for research, development and advertising                            |                             | 0           |
| 3) Patents and technical know how   | 164                         | 274         |
| <ul><li>4) Concessions, licences and trademarks</li><li>5) Goodwill</li></ul> | 869                         | 957         |
| 7) Consolidation difference   | 837                         | 2,034       |
| 8) Other  | 134,536                     | 133,931     |
| o) one  | 131,330                     | 155,751     |
| TOTAL INTANCIDLE EIVED ACCETS (I)   | 140,369                     | 161,418     |
| TOTAL INTANGIBLE FIXED ASSETS (I)   |                             |             |
| II- TANCLBLE FLXED ASSETS   | 39,735                      | 41,308      |
| 1) Land and buildings   | ,                           |             |
| 2) Plant and machinery  | 19,136                      | 25,208      |
| 3) Industrial and commercial equipment  | 5,134                       | 5,886       |
| <ul><li>4) Other assets</li><li>5) Assets under construction</li></ul>        | 2,720                       | 2,947       |
| 3) Assets under construction  |                             | <del></del> |
| TOTAL TANGIBLE FIXED ASSETS (II)  | 66,725                      | 75,349      |
| m - FINANCIAL FIXED ASSETS  | ·                           | ·           |
| 1) Investments in:  |                             |             |
| a) subsidiary companies   | 231                         | 270         |
| b) associated companies d)  | 17,568                      | 19,367      |
| other companies   | <u>36.675</u>               | 29.547      |
| Total investments (1)   | 54,474                      | 49,184      |
| 2) Financial receivables:   |                             |             |
| a) from subsidiary companies:   |                             |             |
| - due within one year   | 300                         | 258         |
| Total due from subsidiary companies (a)                                       | 300                         | 258         |
| b) from associated companies:   |                             |             |
| - due within one year   | 5,986                       | 4,346       |
| - due after one year  | 7.076                       | 2,236       |
| Total due from associated companies (b)                                       | 13,062                      | 6,582       |
| e) from parent companies:   |                             |             |
| - due within one year   | 0 0                         | 2,083       |
| Total due from parent companies (e)   | 0 0                         | 2,083       |
|   |                             |             |
| d) from other companies:  | 24,853                      | 25,277      |
| <ul><li>due within one year</li><li>due after one year</li></ul>              | 833                         | 972         |
| Total due from other companies (d)  | 25,686                      | 26,249      |
| •                                       | 39.048                      | 35,172      |
| Total financial receivables (2)   | <i>37.</i> 0 <del>1</del> 0 | 33,172      |

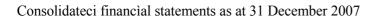
| ASSETS  | 31/12/07         | 31/12/06         |
|---|------------------|------------------|
| 4) Own shares <b>TOTAL FINANCIAL</b>  | 2,324            | 2,324            |
| FIXED ASSETS (III) TOTAL FIXED ASSETS   | 95,846           | 86,680           |
| (B) C) CURRENT ASSETS   | 302,940          | 323.448          |
| I - INVENTORIES   |                  |                  |
| Raw materiate and supplies  |                  |                  |
| 2) Work in process and semi-fmished goods   |                  |                  |
| 3) Work in process on order   | 3,720            | 5,963            |
| 4) Finished goods   | 50,285           | 38,141           |
| 5) Payments on account  | 214.388          | 248,830          |
| TOTAL INVENTORIES (I)   | 68,625<br>6.092  | 52,585<br>12.682 |
| II - RECEIVABLES:   | 343,110          | 358,201          |
| 1) Trade receivables:   |                  |                  |
| - due within one year   | 197,438 6.412    | 160,988          |
| - due alter one year Total  | 203,850          | 9,697            |
| trade receivables (1)   |                  | 170,685          |
| 2) Receivables from subsidiary companies:   | 4,953            | 9,471            |
| - due within one year   | 0                | 0                |
| <ul> <li>due after one year</li> <li>Total receivables from subsidiary companies (2)</li> </ul> | 4,953            | 9,471            |
| 3) Receivables from associated companies:   |                  |                  |
| <ul><li>due within one year</li><li>due after one year</li></ul>                                | 4E 704           |                  |
| Total receivables from associated companies (3)   | 45,794<br>45,794 | 37,284           |
| Total 10001 acids moni acids acid to inpanios (c)   | 0                | 0                |
| 4) Receivables from parent companies  |                  |                  |
| - due within one year   |                  | 37,284           |
| - due after one year  |                  |                  |
| Total receivables from holding companies (4)  | 6,913            | 37,558           |
| 4bis) Tax receivables:  | 0                | 0                |
| - tax receivables due within 1 year   | 6,913            | 37,558           |
| - tax receivables due after 1 year  |                  |                  |
| Total tax receivables (4bis)  | 2,584            | 2,513            |
|   | 246              | 246              |
|   | 2,830            | 2.759            |
| 4ter) Deferred tax assets:  |                  |                  |
| - deferred tax assets due within 1 year   | 2,687            | 7,946            |
| - deferred tax assets due after 1 year  | 2.633            | 2,182            |
| Total deferred tax assets (4ter)  | 5,320            | 10,128           |
| 5) Others:  | 11,035           | 14,891           |
| - due within one year   | 649              | J05              |
| <ul> <li>due after one year</li> <li>Total receivables from others (5)</li> </ul>               | 11,684           | 15,696           |
| TOTAL RECEIVABLES (II)  | 281,344          | 283,581          |
| TOTAL RECEITABLES (II)  |                  |                  |

| <u>ASSETS</u>                                   | 31/12/07       | 31/12/06              |
|---|----------------|-----------------------|
| DT - NON CURRENT FINANCIAL ASSETS:              |                |                       |
| 2) Investments in Associateci Companies         | 0              | 7,357                 |
| 6) Other securities                             | 106,442        | 112,054               |
| 7) Other financial assets                       | 0              | <u>10,377</u>         |
| TOTAL FINANCIAL ASSETS (III)                    | 106,442        | 129,788               |
| IV- CASH AND BANK BALANCES:                     |                |                       |
| 1) Bank and postai accounts                     | 140,829<br>175 | 108,688<br><b>145</b> |
| 3) Cash-in-hand                                 | 141,004        | 108.833               |
| TOTAL CASH AND BANK BALANCES (IV) TOTAL CURRENT | 871,900        | 880,403               |
| ASSETS (C)                                      | 10,335         | 12,233                |
| D) PREPAYMENTS AND ACCRUED INCOME               | 10,335         | 12,233                |
| - Other prepayments and accrued income          | 1,185,175      | 1,216,084             |
| TOTAL PREPAYMENTS AND ACCRUED INCOME (D) TOTAL  |                |                       |

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ASSETS

| LIABILITIES   | 31/12/07       | 31/12/06       |
|---|----------------|----------------|
| LIABILITIES A) SHAREHOLDERS'  |                |                |
| EQUITY  |                |                |
| I - Share capital   | 70,000         | 70,000         |
| II - Paid in capitai reserve  |                | 0              |
| 0   |                | 5,814          |
| III - Revaluation reserve   | 5,814          | 5,374          |
| IV - Legai reserve  | 5,555          | 721            |
| V - Statutory reserves  | 721            | 2,324          |
| VI -Reserve forown shares in portfolio                                    | 2,324          | 2.42           |
| VII - Other reserves:   |                | 343<br>0       |
| <ul><li>other reserves</li><li>extraordinary reserves</li></ul>           | 3,801          | 160,764        |
| 0 I - Profit (loss) brought forward<br>168,262                            |                | -426           |
| IX - Translation <b>reserve</b>   | -738           | 11,137         |
| IX -NET PROFIT (LOSS) FOR THE YEAR  | 23,417         | <u>256.051</u> |
| SHAREHOLDERS' EQUITY ATTRIBUTABLE TOTHEGROUP(I)                           | <u>279,176</u> |                |
| SHARE CAPITAL, RESERVES AND PROFIT ATTRIBUTAB<br>TO MINORITYINTERESTS (2) | LE             | 556 -          |
| Share capital and reserves attributable                                   |                | 46             |
| lo minority interests Profit (loss) attributable to minority              | 935            |                |
| interest  | -497           |                |
| TOTAL SHAREHOLDERS' EQUITY (A)  | <u>279,614</u> | <u>256,561</u> |
| B) PROVISIONS FOR CONTINGENCIES AND OTHER CH                              | HARGES:        |                |
| 2) Deferred taxes   | 84,480         | 100,837        |
| 3) Other  | 15,244         | <u>10.347</u>  |
| Total provisions for contingencies and other charges (B) C)               | 99,724         | 111,184        |
| EMPLOYEES' LEAVING INDEMNITY  | <u>9.488</u>   | <u>12,141</u>  |



| LIABILITIES  | 31/12/07      | 31/12/06 |
|--|---------------|----------|
| D) ACCOUNTSPAYABLE   |               |          |
| 4) Bank overdrafts and bank borrowings:  |               |          |
| due within one year due after one year   | 181,619       | 194,903  |
| Total accounts payable to banks (4)  | 153.838       | 117.257  |
| Town accounts payment to canno (1)   | 335,457       | 312,160  |
| 5) Olher borrowings:   |               | ,        |
| due within one year due after  | 5,536         | 6,603    |
| one year Total olher   | 17.709        | 20.359   |
| borrowings (5)   | 23,245        | 26,962   |
| 6) Payments received on account:   |               |          |
| due within one year due after one year   | 73,972        | 59,626   |
| Total payments received on account (6)   | 17.555        | 25.048   |
| * •  | 91,527        | 84,674   |
| 7) Trade payables:   | , ,           | , ,      |
| due within one year due after  |               |          |
| one year Total trade payables  | 191,127       | 229,600  |
| (7)  | 20,696        | 15.421   |
| O) A   | 211,823       | 245,021  |
| Accounts payable on biUs accepted and drawn:     due within one year due after one year Total accounts |               |          |
| payable on bills accepted and drawn (8)  |               |          |
| payable on onis accepted and drawn (6)   |               |          |
| 9) Amounts payable to subsidiary companies:  |               |          |
| due within one year due after one year Total amounts   |               |          |
| payable to subsidiary companies (9)  |               |          |
|  |               | 11,076   |
| 10) Amounts payable to associated companies:   | 9,416 9,416   | 0        |
| due within one year due after one year Total amounts   | , ,           | 11,076   |
| payable to associated companies (10)   |               | 98,429   |
| 11 ) Amounts payable to parent companies:  | 60,792 60,792 |          |
| due within one year  |               | 0        |
| due after one year Total amounts   | ( 124 ( 124   | 970      |
| payable to parent companies (11)   | 6,124 6,124   | 0<br>970 |
| L.2 L L ( )  |               | 970      |
| 12) Tax liabilities:   |               | 6,776    |
| due within one year due after  | 6,870         | <u>0</u> |
| one year Total tax liabilities   |               | 6,776    |
| (12)   | 6,870         |          |
| 13) Social security charges payable:   |               | 4,165    |
| due within one year due after one year   | 4,212 4,212   | 13       |
| Total socia! security charges payable (13)   | , .,          | 4,178    |
|  |               | *        |

| LIABILITIES                               | 31/12/07  | 31/12/06             |
|---|-----------|----------------------|
|   |           |                      |
| 14) Other payables:                       |           |                      |
| due within one year                       | 36,484    | 35,959               |
| due after one year                        | 425       | 273                  |
| Total other payables(14)                  | 36,909    | 36,232               |
| TOTAL ACCOUNTS PAYABLE (D)                | 786,375   | 826,478              |
| E) ACCRUED EXPENSES AND DEFERRED INCOME   | 9,974     | 9,720                |
| Other accmed expenses and deferred income | 9,974     | 9,720                |
| Total (E)                                 | 1,185,175 | 1,216,084            |
| TOTAL LIABILITIES                         |           |                      |
| MEMORANDUM AND CONTINGENCY ACCOUNTS       |           |                      |
| I) Guarantees                             | 365,198   | 356,314              |
| II) Other commitments and contingencies   | 890,106   | 982,159 <b>TOTAL</b> |
| MEMORANDUM AND CONTINGENCY ACCOUNTS       | 1,255,304 | 1.338.473            |

| CONSOLIDATED INCOME STATEMENT                                 | 31/12/07       | 31/12/06             |
|---|----------------|----------------------|
|   |                |                      |
| A) VALUE OF PRODUCTION  |                |                      |
| 1) Revenues irom sales and services                           | 754,865        | 576,755              |
| 2) Variances in inventories of semi-finished                  |                |                      |
| and finished goods  | 5,512          | 52,751               |
| 3) Variances of work in progress                              | -70,538        | (5,207)              |
| 4) Increase of fixed assets for own works                     | 2,590          | 5,822                |
| 5) Other revenues and income: other revenues and income Totai | 44,067         | 42 001               |
| other revenues and income 10tal other revenues and income (5) | 44,067         | <b>42,801</b> 42,801 |
| other revenues and meome (3)                                  | 44,007         | 42,001               |
| TOTAL VALUE OF PRODUCTION (A)                                 | <u>736,496</u> | <u>672,922</u>       |
| B) COST OF PRODUCTION:  |                |                      |
| 6) Raw materials, consumables and supplies                    | 141,340        | 129,550              |
| 7) Services   | 426,706        | 385,818              |
| 8) Rentals and leasing expenses                               | 23,700         | 23,693               |
| 9) Personnel expenses:  |                |                      |
| a) wages and salaries   | 45,711         | 50,063               |
| b) social security costs                                      | 13,906         | 14,081               |
| e) employees' leaving indemnity e)                            | 2,354          | 2,523                |
| Other personnel costs Total personnel                         | 1,114          | 1,368                |
| expenses (9)  | 63,085         | 68,035               |
| 10) Amortisation, depreciation and write-offs:                |                |                      |
| a) amortisation of intangible fixed assets                    | 23,631         | 11,845               |
| b) depreciation of tangible fixed assets d)                   | 11,517         | 13,771               |
| write-off of receivables included in                          |                |                      |
| the current assets Total amortisation,                        | 930            | 916                  |
| depreciation and write-offs (10)                              | 36,078         | 26,532               |
| 11) Variances in inventories of raw materials, supplies       |                |                      |
| and consumables   | 630            | 994                  |
| 12) Provision for risks                                       | 6,850          | 2,493                |
| 13) Other provision   | 0              | 358                  |
| 14) Other operating expenses                                  | 13,948         | 9,071                |
| TOTAL COST OF PRODUCTION (B)                                  | 712.237        | 646,544              |
|   |                |                      |
| DIFFERENCE BETWEEN VALUE AND<br>COST OF PRODUCTION (A - B)    | 24,159         | 26,378               |
|   |                |                      |
| 15) Income from invesiments:                                  | 2 (51          | 6 654                |
| other   | 3.651          | <u>6.654</u>         |
| Total incoine from investments (15)                           | 3,651          | 6,654                |
| 16) Other financial income:                                   |                |                      |
| a) from receivables classified as non-current assets:         |                |                      |
| subsidiary companies associated                               |                | 0                    |
| companies holding company other                               | 90             | 211                  |
|   | 121            | 107                  |
|   | 57             | 12                   |
| Total (a)   | 268            | 330                  |
| Ival (a)  | 200            | 330                  |
| b) From securities included in fixed assets                   |                |                      |

| CONSOLIDATED INCOME STATEMENT   | 31/12/07      | 31/12/06        |
|---|---------------|-----------------|
| <ul><li>e) From securities included in current assets</li><li>d) other incoine:</li></ul> | 6,013         | 1,929           |
| <ul><li>from subsidiaries</li><li>from associated companies</li></ul>                     |               | $0 \\ 0$        |
| - from parent companies   |               | 0               |
| - from other income   | 6,633         | 2,599           |
| Total (d)   | <u>6.633</u>  | <u>2.599</u>    |
| Total other financial income (16)   | 12,914        | 4,858           |
| 17) Interests and other fmancial charges:   |               |                 |
| from subsidiary companies from  |               | 0               |
| associated companies from holding   |               | 0               |
| companies other interest and fmancial charges   | -1,144        | -613<br>-17,791 |
| charges   | 22.010        | -17,791         |
| 17bis) Incomc/losses on exchange  | 1,222         | 1,999           |
| Total interests and other financial aboves (17)   | -             | 16.404          |
| Total interests and other financial charges (17)  | 23,741        | -16,404         |
| TOTAL FINANCIAL INCOME AND CHARGES ( $\boldsymbol{C}$ )                                   | -7,176        | <u>-4.892</u>   |
| D) ADJUSTMENTS TO FINANCIAL ASSETS VALUE:   |               |                 |
| 18) Revaluations  |               |                 |
| a) ofinvestments  | 179           | 1,490           |
| e) of securities included in current assets   | 50            | 1,285           |
| 19) Write-offe of:  |               |                 |
| a) investments  | -117 -        | -274 -          |
| e) securities included in current assets  | 1,336         | 305             |
| Total Adjustments(D)  | -1,224        | 2,1%            |
| E) EXTRAORDINARY INCOME AND EXPENSES:   |               |                 |
| 20) 1   |               |                 |
| 20) Incoine: other extraordinary income   | 1,458 -       | 24              |
| other extraordinary meome   | 1,100         |                 |
| 21) Expenses:   | 1,656         | <u>-1.669</u>   |
| other extraordinary charges   | 1,030         |                 |
| TOTAL EXTRAORDINARY ITEMS (E)   | -198          | -1,645          |
| PROFIT BEFORE TAXATION (A-B+C±D±E)  | <u>15,561</u> | <u>22,037</u>   |
| 22) Incoine tax   | 7,359         | 10,946          |
| 23) NET PROFIT  | <u>22,920</u> | <u>11,091</u>   |
| MINORITY INTERESTS 26) NET  | -497          | -46             |
| PROFIT (LOSS)FOR THE GROUP  | <u>23,417</u> | <u>11,137</u>   |
|   | <del></del>   |                 |

THE CHAIRMAN OF THE BOARD OF DIRECTORS

Dott. Franco Nobili

# Impresa Pizzarotti & C, Spa Notes to the

# consolidated accounts as at 31 December 2007

#### STRUCTURE AND CONTENTS OF THE FINANCIAL STATEMENTS

The consolidated financial statements have been prepared in accordance with current laws and have been drawn up on the basis of the financial statements of the parent company and of the subsidiaries approved by the Meeting of the Shareholders of the same with reference to 31 st December 2007.

The financial statements have been reclassified and, if necessary modified and adjusted in order to be in accordance with the accounting principles of the Group and in order to eliminate any items of a fiscal nature.

As regards the information pertaining to the business trend, with reference also to operations performed during the year with the parent company and its subsidiaries, as well as the expected outcome and any important events occurring after the year end, reference should be made to what is described in the Directors' report where such information is illustrated.

As well as the above and for completeness of information, these notes contain a table including the movements in net equity, the reconciliation between net equity and profit for the year resulting from the statutory accounts and profit resulting from the consolidated financial statements and the cash flow statement.

The consolidated financial statements and the current notes to the accounts have been prepared in thousands of Euro.

#### GROUP ACTIVITY AND STRUCTURE

Impresa Pizzarotti & C, S,p,A,, is the holding company of a group operating in the public sector and third party subcontracting. The Group is also involved in the construction of prefabricated residential and industriai structures and construction of buildings for resale; through the subsidiary Sogi Spa, the Group is also involved in the electrical and mechanical plants construction.

The Company is part of the Mipien Group and its parent company is Mipien SpA, whose head office is located in Via Emilia 2, Frazione Pontetaro, Noceto (PR) share capital 15,000,000 Euro, fully paid up.

The consolidated financial statements include the financial statements of group holding company Impresa Pizzarotti & C Spa and of the companies in which the Group holding company directly or indirectly holds majority controlling interests.

The consolidated companies as at 31 December 2007 are detailed below:

| Com pany Name                | Head office    | Note Currency | Share<br>Capital | Sh a reholding |
|------------------------------|----------------|---------------|------------------|----------------|
| Companies consolidated using | the integrated | metti od      |                  |                |
| Impresa Pizzarotti & C SpA   | Parma          | Euro          | 70,000,000       | 94%            |
| SO.G.I. S.p.A.               | Parma          | Euro          | 2,550,000        | 10 0%          |
| PIZZAROTTI B.V.              | Holland        | Euro          | 2,100,000        | 100%           |
| PIZZAROTTI SA                | Lugano (CH)    | CHF           | 600,000          | 100%           |
| TRAVERSUD SRL                | Melfi- Pz      | Euro          | 1,550,000        | 51%            |
| GARBOLISpA                   | IVI ilari      | Euro          | 24,423,565       | 100%           |
| Sari Pizzarotti Algerie      | Algiers        | DZD           | 2,000,000        | 100%           |

In 2007, the consolidation area was modified subsequent to the exclusion of Società Consorzio C.M.C. Estero Pizzarotti CBK Hydropower JV which went into liquidation.

Dormant subsidiaries have not been included in consolidation due to their immateriality, In the sanie manner, consortium entities and joint ventures through which the Pizzarotti Group has performed a portion of its activities during the year and that operate mainly as intermediaries between the client and the consortium partners, without realizing any gain, have also been excluded from consolidation; this was done because profits pertaining to the Group have already been highlighted in the "Revenues from sales and services" item and costs have been included in the "Production costs for services" items, therefore in this case, inclusion would also have been immaterial.

## CONSOLIDATION CRITERIA AND TECHNIQUES

As regards the financial statements of the consolidated companies, these have been consolidated using the global integration method which involves taking account of ali the items relating to assets and liabilities and the profit and loss account, highlighting the portion relating to the minority shareholders in specific consolidated net equity and profit and loss items.

The principal consolidation criteria adopted are the following:

the book value of consolidated investments is written off against the corresponding value in net equity and the assumption of the resulting assets and liabilities resulting from the respective balance sheets. Any positive differences emerging on the date of acquisition are attributed, where possible, to the single asset and liability items to which they refer and any possible residuai portion is included in a specific assets item called "consolidation difference" that is amortized on the basis of the expected future period of utility of the asset; profits brought forward and the other reserves matured by the consolidated companies after the date on which the company was included for the first time in consolidation are included in the reserve relating to profits brought forward;

the portions of net equity and the net result attributable to minorities are included in a specific item of the balance sheet and profit and loss account;

payables and receivables, income and costs and ali those significant operations that have taken place between consolidated companies have been eliminated, as well afe unrealised profits differing from work in progress ordered by third parties external to the Group; dividends distributed by consolidated companies are eliminated and allocateti to reserves; - the financial statements of the foreign company included in consolidation, Pizzarotti SA Lugano, has been translated at the current year end exchange rate for the balance sheet and at the average yearly rate as regards the profit and loss account. The exchange difference emerging between the average exchange rate and the year end exchange rate for the profit and loss account has been allocated to a specific item in consolidated Net Equity entitled "Translation Reserve". The following are the exchange rates used:

- CHF average exchange rate: 1.64267 - CHF year end exchange rate: 1.65525

Possible settlement taxes that should be absolved in order to transfer the reserves and the undivided profits of the consolidated shareholdings to the holding company have not been accounted as no events that should trigger taxation are expected.

#### ACCOUNTING PRINCIPLES AND EVALUATION CRITERIA

The criteria used for the preparation of the financial statements as at 31 December 2007 are in accordance with current law and with the accounting principles issued by the National Council of Chartered Accountants, integrated, where necessary by the IAS/IFRS accounting principles; these do not differ from the sanie used for the preparation of the prior year financial statements, in particular as regards valuation methods and consistency.

Prudence has been applied in evaluating the components of the financial statements, The accruals method of accounting has been followed on the basis that the Group is a going concern as well as taking account of the economical function of the assets and liabilities figures considered.

The most significant accounting principles used by the group holding company for the preparation of the consolidated financial statements are the following:

#### **Intangible Fixed** Assets

Intangible assets are recorded at historical cost and are amortised over the period during which they are estimated to benefit the business.

Start up and business expansion costs having a multi-annual utility are stated at cost and amortized using the direct method in accordance with the percentage of completion of the single job to which they refer with the authorisation of the Statutory Auditors.

Goodwill is amortized partially in 5 years and partially in 10 years on the basis of the estimated future income capacity of the contract works acquired.

Other intangible assets include costs for share capital increase, costs for maintenance on miscellaneous and third party premises and licensing costs and concession rights that are amortized in 3 or 5 years on a straight Ime basis. Acquisition costs for contracts are amortized on the basis of the percentage of work in progress.

# **Tangible Fixed Assets**

Tangible fixed assets are stated at purchase or internai construction cost including direct and indirect production costs. For certain Group companies, the cost and accumulated depreciation of specific fixed asset categories have been revalued, where appropriate, in accordance with Italian legislation dated 1975 and 1983. Additionally, buildings have been revalued in accordance with legislation approved in 1991. The net amount of such revaluations have been recorded as revaluation reserves, that have been fully utilized in previous years to increase share capital. Depreciation is calculated on a straight-line basis over the estimated economic life of the asset. Below is a detail of the rates used:

|                                     |         | Percentage 3 |
|-------------------------------------|---------|--------------|
| Industriai Buildings                |         |              |
| Plant and machinery                 | 10 12,5 | -            |
| Industriai and commercial equipment | 25      | -            |
| Other assets                        | 12      | -            |

Assets having significant value and used on the basis of financial leasing contracts have been included in the consolidated financial statements according to the financial method. On the basis of such criterion, that equalizes such operations to financing operations, the cost of the assets relating to the financial lease is included amongst tangible assets and is subject to depreciation in accordance with the rates previously mentioned, whilst the residual debt is included within liabilities. Interest related to the financial lease is charged to the profit and loss account.

The Parent Company holds leasing contracts on assets leased to third parties on the basis of contracts having the sanie duration. Such leasing operations, on the basis of the characteristics of the above mentioned contracts, are considered as "operating lease" and therefore the accounting treatment applied is the one established by the International accounting principles, thereby including the leasing instalments in the "B8" item of the income statement "rental and leasing expenses" since these operations are similar to rental operations and the related not yet due instalments are included in the memorandum and contingency accounts.

#### **Investments**

Investments in non-consolidated subsidiaries and affiliated companies are valued according to the equity method or at cost for those less significant or dormant. However, cost approximates the value resulting from applying the equity method.

Immaterial or dormant investments where no significant influence is exercised by the parent company, are stated at cost and written off, as appropriate, to reflect permanent impairments. Own shares are stated at cost and the relevant reserve for the sanie amount is included in the shareholders' equity.

#### Raw materials, supplies and finis lied goods

Inventories are stated at the lower of purchase cost and replacement cost whilst finished products are stated at the lower of production cost and realization value calculated on the basis of market trend. For both categories, cost is determined using the LIFO method (last in, first out). The purchase cost also includes accessory costs. Production cost includes ali costs directly attributable to the product.

#### Work in progress

The real estate initiatives, both in progress and completed, are stated at the lower of cost and market value, taking account of the costs necessary for the completion of the production phase.

#### Recognition of profit and loss on construction contracts

Profit on construction contracts is recognized using the percentage of completion method, stated on the basis of the physical measurement of work actually completed at the balance sheet date, taking into account the contractual price and revisions thereto.

Losses on contracts are fully provided for in the period in which they become reasonably foreseeable. The portion of profits, as determined above, and not yet invoiced on the date of the financial statements, is reflected in the balance sheet in the item: "Contract works in progress".

Work in progress on the basis of a contract are valued taking account of potential contractual risks and foreseen liabilities that are fully provided for when they become known.

#### **Reserves and Claims**

Additional sums claimed frani the buyer are recognized as revenue and included in the work in progress only when the amounts involved and their acceptance are supported by arbitration awards lodged and defined transactions. In prior years tlae subsidiary company Garboli Spa had recorded a portion of the claims made to the contracting entities on the basis of criteria that were certainly less restricting against which, furthermore, subsequent to a re-examination of the specific situation of each claim, an appropriate provision was created in order to consider the presumable realization value. When additional sums are claimed related to works on order which have been already completed, these are classified as receivables.

#### Receivables and payables

Receivables both of a financial as well as of a commercial nature from customers, subsidiaries and others are included in the consolidated financial statements and are stated at their estimated realizable value. Payables are stated at nominal value which is in line with the foreseeable payment value.

#### **Cash and Cash Equivalents**

Liquid cash funds are stated at their nominai value.

#### **Securities**

Securities and financial assets that cannot be considered investments are valued at the lower of purchase cost and market value taking into account, for securities. listed in foreign. stock exchanges, stock market trends in the period preceding the preparation of the financial statements. Capitalization certificates are indicated at purchase cost and are increased by the interests accrued in prior periods and not yet paid, whilst the portion which is due and has not yet been paid at the end of the current period is included in "accrued income".

#### **Employees' leaving indemnity**

Employees' leaving indemnity is calculated to reflect the amounts due to employees based on labour contracts and Italian legal requirements currently in force.

## Payments received on account

This caption includes advance payments on contracts, which are short and long term liabilities according to the estimated period in which they will be deducted from the receivable balances generated by progress billings in accordance with contract terms.

#### **Taxation**

Incoine taxes are calculated on the basis of estimated taxable profits, in accordance with current fiscal legislation and the relevant liability is classified under the caption "Tax liabilities". Deferred income taxes are calculated, when applicable, on the consolidation adjustments taking into account the potential tax benefit associated with carryforward losses and the foreseeable period of reversai of timing differences.

#### Accounting for foreign currency balances and transactions

The monetary assets and liabilities of countries that do not adhere to the European Monetary Union, with the exception of fixed assets, are stated at the spot cash exchange rate on the closing date of the year and the related profit or loss on exchange rates are allocated to the profit and loss account and any possible net profit is accrued to an appropriate reserve in the Shareholder's equity which is not distributable until realized.

#### Provision for liabilities and risks

Provision for liabilities and risks relate to specific liabilities or charges which are not yet payable, but whose existence is certain or else will probably arise, regarding which, at the balance sheet date, there is uncertainty as to the amount or date of the payment which will eventually have to be made.

# Prepayments and accrued income, accrued expenses and deferred income

These are stated on an accrual basis.

# Cost and income recognition

Profit, income, costs and charges are stated in the financial statements in accordance with the principle of competence, through the recording of accruals and deferrals, taking account of what has been mentioned previously with reference to the moment of revenue recognition in connection with the works in progress. Dividends are stated on a competence basis within the limits of what has been deliberated by the shareholders' meeting of the non-consolidated subsidiary and affiliated companies before the approvai of the financial statements by the parent Company. Operations performed between group companies occurred at normal market conditions.

#### **Derivatives and out of balance accounts**

The operations considered as "out of balance accounts" based on derivative contracts with the aim of providing coverage for liabilities are valued in accordance with the general principle of evaluative coherence and, as a consequence, in a coherent manner with regard to the liabilities covered. The economical flow deriving from contracts stipulated with the ami of providing coverage for liabilities, are included in the profit and loss account on an accrual basis, in a homogeneous manner compared with the income components of the liabilities covered. The non-hedging operations are valued on a "mark to market" basis through inclusion in a specific provision for risks and charges.

#### **Balance Sheet**

## **Intangible fixed assets**

The movement in intangible fixed assets is the following:

|                                       | Value at 31/12/2006 | Increase | Amortisation | Value as at 31/12/2007 |
|---------------------------------------|---------------------|----------|--------------|------------------------|
| Start up and business expansion costs | 24,222              | 1,215    | -21,474      | 3,963                  |
| Patents and technical know-           | 274                 | 32       | -142         | 164                    |
| how                                   | 271                 | 32       | 1 12         | 101                    |
| Concessions, licences and             | 957                 | 310      | -398         | 869                    |
| trademarks                            |                     |          |              |                        |
| Goodwill                              | 2,034               | 0        | -1,197       | 837                    |
| Miscellaneous                         | 133,931             | 1,025    | -420         | 134,536                |
| Intangible fixed assets               | 161,418             | 2,582    | -23,631      | 140,369                |

The intangible fixed assets are made up of the following items:

## H Other intangible assets

These amount to 134,538 thousands of Euro (133,931 thousands of Euro as at 31 December 2006). Mainly, these items include "cost for contract acquirement" equal to some 133 millions of Euro, relating to the value sustained for the acquisition on the part of the Group of a portion equal to 24% of Cepav 2 consortium; this value is made up of goodwill paid upon acquisition of asset deals as well as of the allocation of merger and consohdation differences and to a lesser extent relates to costs capitalised of a pre-operative nature. As thoroughly examined in the Directors' Report, to which specific reference should be made, the Board has carefully examined the issues relating to the recoverability of the above values; such analysis has not highlighted the necessity to apply any depreciation for permanent losses in value.

#### **H** Goodwill

Goodwill amounts to 837 thousands of Euro (2,034 thousands of Euro as at 31 December 2006); the variation is due to amortisation.

#### **Tangible Fixed** Assets

Tangible fixed assets as at 31 December 2007, net of the related amortisation provision are summarized as follows:

|                                     | 31 December 2C 07 |                           |                   | 31      | 06                       |                   |
|-------------------------------------|-------------------|---------------------------|-------------------|---------|--------------------------|-------------------|
|                                     |                   | Accumulateci depreciation | Net book<br>value | Cost    | Accumulated depreciation | Net book<br>value |
| Land and buildings                  | 54,063            | -14,328                   | 39,735            | 54,439  | -13,131                  | 41,308            |
| Plant and machinety                 | 60,375            | -41,239                   | 19,136            | 62,135  | -36,927                  | 25,208            |
| Industriai and commercial equipment | 16,459            | -11,325                   | 5,134             | 19,117  | -13,231                  | 5,886             |
| Other assets                        | 8,615             | -5,895                    | 2,720             | 8,872   | -5,925                   | 2,947             |
| TOTAL                               | 139,512           | -72,787                   | 66,725            | 144,563 | -69,214                  | 75,349            |

Movements in tangible fixed assets are the following:

| 1 |  |
|---|--|
|   |  |
|   |  |

|                                     | Value as at 31/12/2006 | Increases | Depreciation | Disposals | Other movements | Value as at 31/12/2007 |
|-------------------------------------|------------------------|-----------|--------------|-----------|-----------------|------------------------|
| Land and buildings                  | 41,308                 | 2,365     | -1,056       | -286      | -2,596          | 39,735                 |
| Plant and machinery                 | 25,208                 | 3,303     | -7,380       | -1,642    | -353            | 19,136                 |
| Industriai and commercial equipment | 5,886                  | 1,888     | -2,125       | -515      | 0               | 5,134                  |
| Other assets                        | 2,947                  | 1,192     | -956         | -463      | 0               | 2,720                  |
| TOTAL                               | 75,349                 | 8,748     | -11,517      | -2,906    | -2,949          | 66,725                 |

The land and buildings figure includes the value of the two buildings owned by the subsidiary Garboli SpA, completed during the year and denominanted: "Villa Claretta" and "Spina 2"; the sanie are used as accommodation for students and prisoners on the basis of a thirty year concession to the Town Councils of Grugliasco and Turin. Values are indicated net of contributions received during the phase of realization.

The item "Other movemets" mainly includes the decrease in value of property acquired in prior years tliat was destined to a real estate initiative and as such has been reclassified amongst inventories.

Subsequent to application of the laws relating to monetary revaluation, n, 576/75, 72/83 and 413/91 the remaining fixed assets as at 31 December 2007 have been revalued by approximately 2,327 thousands of Euro (2,375 thousands of Euro as at 31 December 2006).

#### Fi mi n e ini Fixed Assets

Financial fixed assets at 31 December 2007 amount to 95,846 thousands of Euro with an increase of 9,166 thousands of Euro with regard to prior year. The mairi captions and variations in respect of prior year are detailed below.

#### Investment

|                                     | 31/12/2007 | 31/12/2006    |
|-------------------------------------|------------|---------------|
| Investments in subsidiaries         | 231        | 270           |
| Investments in affiliated companies | 17,568     | 19,367        |
| Investments in other companies      | 36,675     | <u>29,547</u> |
| TOTAL                               | 54.474     | <u>4gjS4</u>  |

Changes in investments during the year are detailed below:

|                 | 31/12/2006 | Increases | Decreases | Disposals | Net value | 31/12/2007 |
|-----------------|------------|-----------|-----------|-----------|-----------|------------|
| Subsidiaries    | 270        | -         | -39       | -         | -         | 231        |
| Affiliates      | 19,367     | 3,414     | -290      | -5,071    | 149       | 17,568     |
| Other companies | 29,547     | 2,212     | -92       | 5,071     | -36       | 36,675     |
| TOTAL           | 49,184     | 5,626     | -421      | 0         | 86        | 54,474     |

The column indicating an increase in the investments in affiliated companies mainly includes the book value of a newly founded company denominated Eurosia Sri subsequent to spin-off at the estimated value, of shares held in the company Diana 2 Sri; the company operates in the real estate sector and has undertaken the activities relating to the construction of a trade center in the southern part of the town of Parma.

The increases also include capital payments totalling 1,250 thousands of Euro in the real estate company Panna Residenziale Sri.

The following companies were founded in 2007:

"Consorzio ATB Tunnel Brennero"; in which the Company holds a 38.95% share for the realization of an exploration shaft and of an intermediate access shaft commissioned by the "Consorzio Galleria di Base del Brennero";

"Parmense Costruzioni Scarl"; scope company in which the Company holds a 50% share for the construction of a trade centre in Via Traversetolo in Parma;

"Consorzio Bilfinger Berger Pizzarotti"; in which the Company holds a 50% share for the construction of a health center and a hotel in the US base located at Camp Ederle in Vicenza, commissioned by the Department of the Navy;

"Parma Santa Teresa Sri"; in which the Company holds a 50% share for the development of the real estate activity in Parma.

The increases in the shares held in other companies derive mainly from the undersigning of an increase in share capital deliberated during the year by Bravo Solution SpA amounting to 543 thousands of Euro and from payments totalling 1,240 thousands of Euro against tenths of share capital, equal to a 40% portion of the share capital undersigned, recalled during the year by Brebeni SpA.

Below is a detail of the investments in subsidiaries:

| Investments in subsidiaries       | Head office | Share<br>capital | Net equity | % held | Balance sheet vaue |
|-----------------------------------|-------------|------------------|------------|--------|--------------------|
| CUNEO SCRL (in liq,)              | PARMA       | 10               | 10         | 80     | 8                  |
| POGGIO RENATICO SCRL (in liq,)    | PARMA       | 10               | 10         | 80     | 8                  |
| FONDOVALLE SCRL (in liq,)         | PARMA       | 30               | 10         | 60.63  | 9                  |
| COSALPA SCRL                      | PARMA       | 10               | 10         | 52.02  | 5                  |
| MANTOVA SCRL                      | PARMA       | 10               | 10         | 86.96  | 9                  |
| CONSAMA SCRL (in liq,)            | PARMA       | 10               | 10         | 80     | 9                  |
| NATURNO SCRL (in liq,)            | PARMA       | 10               | 10         | 70     | 7                  |
| SIGONELLA SCRL (in liq,)          | PARMA       | 10               | 10         | 100    | 10                 |
| FALC 2000 SCRL (in liq,)          | PARMA       | 46               | 46         | 100    | 46                 |
| CIRCUMFER SCRL (liq,)             | NAPLES      | 46               | 33         | 85.72  | 25                 |
| CON,FER SCRL                      | NAPLES      | 46               | 46         | 85.99  | 34                 |
| SITAPI SCRL (in liq,)             | PARMA       | 10               | 10         | 100    | 3                  |
| LINEA PER SORRENTO<br>SCARL       | PARMA       | 20               | 20         | 82     | 16                 |
| SO.CO.TEL SCRL (in liq,)          | PARMA       | 10               | -15        | 81.48  | 5                  |
| Consaro Seri (in liq,)            | PARMA       | 10               | 10         | 52     | 5                  |
| EUROPE HOUSE ABUJA SCRL (in liq,) | ROME        | 10               | 10         | 61.11  | 6                  |
| GA,LI 2002 SCRL (in liq,)         | MONDOVI     | 10               | 10         | 67     | 6                  |
| IRMINIO SCRL                      | ROME        | 10               | 10         | 80     | 8                  |
| OTTAVIANO SCRL (in liq,)          | ROME        | 10               | 10         | 60     | 6                  |
| TAURANO 2000 SCRL                 | ROME        | 10               | 10         | 60     | 6                  |
| TOTAL SUBSIDIARIES                |             |                  |            |        | 231                |

# Below is a detail of investments in affiliated companies:

| Investments in affiliated                | Head office           | Share capital | Net equity | % held | Balance sheet vaue |
|--|-----------------------|---------------|------------|--------|--------------------|
| PARMARESIDENZIALE 1 SRL                  | PARMA                 | 100           | 8,926      | 50     | 4,555              |
| FLEMING SRL                              | PARMA                 | 65            | 894        | 50     | 815                |
| PARCO FARNESE SRL                        | PARMA                 | 51            | 8,301      | 50     | 4,150              |
| PARMA S TERESA SRL                       | PARMA                 | 80            | 79         | 50     | 62                 |
| EU ROSEA SRL                             | PARMA                 | 10            | 11         | 50     | 1,970              |
| PARMENSE COSTRUZIONI<br>SCARL            | PARMA                 | 10            | 10         | 50     | 5                  |
| CONSORZIO BILFINGER<br>BERGER PIZZAROTTI |                       | 100           | 100        | 50     | 50                 |
| RUGULA SCRL                              | RAVENNA               | 15            | 15         | 50     | 8                  |
| DUE MARI SCRL (in liq,) (*)              | LAMEZIA<br>TERME (CZ) | 10            | 6          | 50     | 2                  |
| HYDROPOWER JV (in liq)                   | RAVENNA               | 51            | -1,285     | 50     | 0                  |
| CONSORZIO CASECNAN (in liq)              |                       | 51            | -166       | 50     | 0                  |
| CO.FE.P.S. SCRL (liq,)                   | PARMA                 | 10            | 10         | 50     | 5                  |
| CONSORZIO VAL D'ENZA                     | PARMA                 | 25            | 25         | 50     | 13                 |
| CON CAPUA SCRL (in liq)                  | RAVENNA               | 25            | -80        | 50     | 0                  |
| CONSORZIO B.B.M.                         | PARMA                 | 50            | 50         | 50     | 25                 |
| CONSORZIO PIZZAROTTI<br>TODINI K.E.      |                       | 100           | 100        | 50     | 50                 |
| SERESA SCRL                              | LA SPEZIA             | 10            | 10         | 47.5   | 4                  |
| NOS SCRL                                 | PARMA                 | 10            | 10         | 44.25  | 5                  |
| COVIPAR SCRL (in liq)                    | PARMA                 | 46            | 46         | 42     | 13                 |
| MODENA SCRL                              | S. DONATO             | 400           | 400        | 40,67  | 163                |
| EUCLIDE SRL                              | PARMA                 | 10            | 49         | 40     | 284                |
| CONS. FERROVIARIO<br>VESUVIANO           |                       | 153           | 155        | 40     | 62                 |
| CONSORZIO ATB TUNNEL<br>BRENNERO         |                       | 100           | 100        | 38.95  | 39                 |
| GESPAR SPA                               | PARMA                 | 6,012         | 17,913     | 37,44  | 4,204              |
| MALPENSA 2000 SCRL (in liq)              | PARMA                 | 10            | 10         | 35.46  | 3                  |
| FESCOF SCRL                              | CARPI (MO)            | 31            | 31         | 33.3   | 10                 |
| CONSORZIO GOLENA TARO                    | REGGIO<br>EMILIA      | 10            | 10         | 33.33  | 3                  |
| NUOVA MOVEFER SCRL                       | NOCERA (SA)           | 52            | 52         | 29.62  | 12                 |
| CONSORZIO S GIORGIO<br>VOLLA 2           | NAPLES                | 72            | 72         | 28,58  | 25                 |
| CONSORZIO S GIORGIO<br>VOLLA             | NAPLES                | 72            | 72         | 28,58  | 25                 |
| ASSI STRADALI SCRL (in liq)              | VICENZA               | 10            | 11         | 58.57  | 3                  |
| CONSORZIO FIDEP (in liq)                 | NAPLES                | 11            | 4          | 28.57  | 3                  |
| EDILIZIA GIUDIZIARIA SCRL (in liq)       | TURIN                 | 10            | 10         | 26.6   | 3                  |
| NPF SCRL                                 | MILAN                 | 40            | 40         | 25     | 10                 |
| CONS. COINPRO (*)                        | CASAGIOVE             | 10            | 10         | 24     | 2                  |

|   | (CE)                |             |             |       |        |
|---|---------------------|-------------|-------------|-------|--------|
| CORJVALT SCRL (in liq)                  | SESTO S<br>GIOVANNI | 10          | 0           | 20    | 0      |
| CAPRARA SCRL                            | BOLOGNA             | 10          | 2,161       | 29    | 627    |
| CEFIBE SCRL                             | MILANO              | 10          | 10          | 20    | 2      |
| CESEC SCRL (in liq,)                    | ROME                | 10          | Unavailable | 30.81 | 3      |
| COCEP                                   | BOLOGNA             | 10          | 10          | 34.43 | 3      |
| COGENCO CONSORZIO<br>GENERAL CONTRACTOR | PARMA               | 200         | 200         | 30    | 60     |
| CONACO-CUR (in liq,)                    | ROME                | 5           | -64         | 49.38 | 0      |
| CONS, UMBRIA SANITÀ'                    | PERUGIA             | 10          | 10          | 31    | 158    |
| EDILMI SCRL (in liq,)                   | ROME                | 10          | 21          | 40    | 21     |
| JV GARBOLI-TIRRENA SCAVI                | LUCCA               | 10          | 10          | 50    | 5      |
| IL TIRONE SPA **                        | MESSINA             | 120         | 66          | 36    | 24     |
| MALPENSA 2000 SCARL (in liq,)           | PARMA               | 10          | 10          | 21.50 | 2      |
| METRO TRE SCRL                          | Alessandria         | 50          | 50          | 21.69 | 12     |
| OLBIA 90 SCRL (in liq,)                 | ROME                | 10          | 10          | 35    | 4      |
| ROMA LIDO SCRL                          | ROME                | 10          | 10          | 46.23 | 37     |
| SEIFRA SCRL                             | ROME                | 510         | 510         | 0.01  | 0      |
| STAZIONI METRO VAL SCRL                 | TURIN               | 10          | 10          | 33    | 3      |
| UICA SCRL **                            | ROME                | 31          | 31          | 21.74 | 3      |
| VILLAGGIO OLIMPICO MOI<br>SCRL          | ROME                | 10          | 10          | 33.33 | 3      |
| ASSOCIAZIONE 1GI                        | ROME                | Unavailable | Unavailable | 20    | 10     |
| CENTRO SERVIZI SALERNO<br>SCRL          | NAPLES              | Unavailable | Unavailable | 50    | 5      |
| TOTAL AFFILIATED COMPANIES              |                     |             |             |       | 17,568 |

As far as the companies indicated with a " \*\* " sign are concerned, the information shown relates to the latest financial statements available as at 31 December 2006.

With reference to the evaluation of the investments, it should be noted that the higher value attributed in the balance sheet to the shareholdings held in the affiliated companies Fleming Sri and Euclide Sri is justified by a higher value of the assets and/or properties of these companies, considered sufficient to guarantee the recovery of the value of the investment.

| Investments in other companies | Head office              | % held | Share capital | Value in the balance sheet |
|--------------------------------|--------------------------|--------|---------------|----------------------------|
| Metropolitana di Napoli S.pA.  | Napoli                   | 6.24%  | _             |                            |
| Bravosolution S.p.A.           | Bergamo                  | 7.36%  | 21,056        | 7,226                      |
| Brebemi S.p.A.                 | Brescia                  | 3.1%   | 100,000       | 2,015                      |
| C.I.S. S.p.A.                  | Villafranca<br>di Verona | 5.21%  | 48,000        | 3,729                      |
| Infrastrutture Cis Sri         | Villafranca<br>di Verona | 13.52% | 30,000        | 5,040                      |
| Aida S.p.A.                    | Villafranca<br>di Verona | 10%    | 23,000        | 3,507                      |

| Ferfina S.p.A.                         | Rome    | 5%               | 10,000         | 5,539  |
|--|---------|------------------|----------------|--------|
| Banca Popolare di Verona e Novara      | Verona  | /***a)           | /***• <b>)</b> | 1,595  |
| Banca Popolare di Sondrio              | Sondrio | e *** <b>■</b> ) | /#**\          | 3,525  |
| SI.TRA.CL S.p.A.                       | Cuneo   | 10.93%           | 3,167          | 370    |
| Shareholdings in other minor companies |         |                  |                | 404    |
| TOTAL                                  |         |                  |                | 36,675 |

<sup>(\*\*\*)</sup> Non-relevant minor investments

#### Financial receivables

Financial receivables as at 31 December 2007 amount to 39,048 thousands of Euro and are detailed as follows:

|                                      | 31/12/2007 | 31/12/2006 |
|--------------------------------------|------------|------------|
| Receivables from subsidiaries        | 300        | 258        |
| Recivables from affiiiated companies | 13,062     | 6,582      |
| Receivables from parent company      | -          | 2,083      |
| Receivables from others <b>TOTAL</b> | 25,686     | 26.249     |
|                                      | 39.048     | 35,172     |

### Receivables from subsidiaries

Financial receivables from subsidiaries include financing granted by Impresa Pizzarotti & C. S.p.A. mainly for the execution of works and for real estate initiatives, carried out at normal market conditions to the following companies:

| Items                 | Value at 31/12/2007 | Value at 31/12/2007 | Total at 31/12/2006 |
|-----------------------|---------------------|---------------------|---------------------|
|                       | before 12 months    | after 12 months     |                     |
| CIRCUMFER SCRL        | 45                  | -                   | 45                  |
| CONFER SCRL           | 21                  | -                   | 21                  |
| OTHER MINOR COMPANIES | 234                 | -                   | 192                 |
| TOTAL                 | 300                 | -                   | 258                 |

### Receivables from affiliated companies

Financial receivables from affiliated companies include financing granted by Impresa Pizzarotti & C. S.p.A. mainly for the execution of works and for real estate initiatives, carried out at normal market conditions to the following companes:

| Items                           | Value at<br>31/12/2007<br>before 12<br>months | Value at<br>31/12/2007 after<br>12 months | Total at 31/12/2007 | Total at 31/12/2006 |
|---------------------------------|---|---|---------------------|---------------------|
| DIANA 2 SRL                     | -   | 3,276                                     | 3,276               | 2,236               |
| MOVEFER SCRL                    | 522   | -   | 522                 | 522                 |
| SOCOTEL SCRL                    | -   |   | -                   | 368                 |
| NUOVA MOVEFER SCRL              | 1,230   | -   | 1,230               | 1,230               |
| CONCAPUA                        | 123   | _   | 123                 | 129                 |
| COVIPAR SCRL                    | 20  | -   | 20                  | 20                  |
| CONSORZIO FERROVIARIO VESUVIANO | 34  | -   | 34                  | 34                  |
| COLACISCRL                      | -   | -   | -                   | 111                 |

| CONSORZIO KEF-EDDTR         | 100   |       | 100    | 100   |
|-----------------------------|-------|-------|--------|-------|
| VALLETTA PUGGIA SCRL        | -     | -     |        | 42    |
| PARCO FARNESE SRL           | 1,250 |       | 1,250  | 1,250 |
| JV PIZZAROTTI TIRRENA SCAVI | 900   | 3,800 | 4,700  |       |
| PARMA S TERESA SRL          | 1,000 |       | 1,000  | -     |
| OTHER MINOR COMPANIES       | 807   |       | 807    | 540   |
| TOTAL                       | 5,896 | 7,076 | 13,062 | 6,582 |

### Receivables front others

Receivables from others mainly include guarantee deposits paid by Impresa Pizzarotti & C. S.p.A. as well as fmancing granted by the same, at normal market conditions to associated companies and to other companies. This item is detailed below:

| Items  | Valueat 31/12/2007 | Value at 31/12/2007 after 12 months | Total at 31/12/2007 | Total at 31/12/2006 |
|--|--------------------|-------------------------------------|---------------------|---------------------|
| CONSORZIO FERROVIARIO S<br>GIORGIO VOLLA     |                    |                                     | 1,527               | 1,529               |
| CONSORZIO FERROVIARIO S<br>GIORGIO VOLLA DUE | 311                |                                     | 311                 | 311                 |
| CONSORZIO CEPAV DUE                          | 22,320             |                                     | 22,320              | 21,840              |
| GUARANTEE DEPOSITS                           | -                  | 833                                 | 833                 | 972                 |
| OTHER MINOR COMPANIES                        | 695                |                                     | 695                 | 1,597               |
| TOTAL  | 24,853             | 833                                 | 25,686              | 26,249              |

This item mainly includes fmancing granted to Cepav Due consortium.

#### Own shares

As at 31 December 2007 the Group held n, 1,444,800 shares of the share capital of the Group Holding company, subsequent to the acquisition deliberated by the same on 30 April 1985 and carried out during the same year. The relevant reserve, foran amount of 2,324 thousands of Euro, is included in the shareholders' equity in a specific provision for own shares in portfolio.

#### **Inventories**

Inventories are detailed as follows:

|                               | 31/12/2007 | 31/12/2006 |
|-------------------------------|------------|------------|
| Raw materiate and consumables | 3,720      | 5,963      |
| Products under construction   | 50,285     | 38,141     |
| Works in progress on order    | 214,388    | 248,830    |
| Finished products and goods   | 68,625     | 52,585     |
| On account payments           | 6,092      | 12,682     |
| TOTAL                         | 343,110    | 358,201    |

#### Products under construction

These are represented by real estate initiatives undertaken by the Group holding company and by the other consolidated companies.

#### Work in progress on order

The item "Work in progress on order" shows a decrease principally connected to tKe subsidiary Garboli. A depreciation fund had been accrued back in the 2006 financial statements against the reserves entered in the accounts by Garboli, in order to consider its presumable realization value; as at 31 December 2007 this fund totalled 12.4 millions of Euro.

#### **Receivables - Current assets**

Receivables as at 31 December 2007, net of the related bad debt provision, are summarized as follows:

|  | 31/12/2007 | 31/12/2006 |
|--|------------|------------|
| Receivables from clients               | 203,850    | 170,685    |
| Receivables from subsidiaries          | 4,953      | 9,471      |
| Receivables from affiliateti companies | 45,794     | 37,284     |
| Receivables from parent company        | 6,913      | 37,558     |
| Tax receivables On account tax         | 2,830      | 2,759      |
| payments Receivables from              | 5,320      | 10,128     |
| others TOTAL                           | 11,684     | 15,696     |
|  | 281,344    | 283,581    |

### Receivables front clients

The increases that are mainly attributable to the Group holding company are connected to the development of product volumes during the year.

Receivables from clients are recorded net of a bad debt provision totalling approximately 6.1 millions of Euro of which 0.8 millions of Euro relating to moratory interests. Receivables from clients include additional amounts relating to arbitration awards deposited for a total amount of 54,827 thousands of Euro.

### Receivables from subsidiaries

Receivables of a commercial nature due from the subsidiaries and consortium entities are made up as follows:

| Items                       | Value at 31/12/2007 | Value at 31/12/2007 | Total         | Total at   |
|-----------------------------|---------------------|---------------------|---------------|------------|
|                             | before 12 months    | after 12 months     | at 31/12/2007 | 31/12/2006 |
| Confer scarl                | 348                 | 0                   | 348           | 245        |
| Cuneo Sri                   | 298                 | 0                   | 298           | 259        |
| Consorzio Vespucci Sviluppo | 0                   | 0                   | 0             | 4,588      |
| Lìnea per Sorrento Seri     | 462                 | 0                   | 462           | 903        |
| Sigonella seri              | 261                 | 0                   | 261           | 282        |
| Cosalpa scarl               | 313                 | 0                   | 313           | 206        |
| Europe House Abuja scarl    | 1,649               | 0                   | 1,649         | 1,648      |
| Irminio Seri                | 495                 | 0                   | 495           | 596        |
| GA.LI 2002 seri             | 199                 | 0                   | 199           | 198        |
| Ottaviano scarl             | 185                 | 0                   | 185           | 185        |
| Taurano Seri                | 391                 | 0                   | 391           | 173        |
| Mantova Seri                | 256                 | 0                   | 256071        |            |
| Other minor subsidiaries    | 96                  | 0                   | 96            | 117        |
| TOTAL                       | 4,953               | 0                   | 4,953         | 9,471      |

### Receivables from affiliated companies

Receivables of a commercial nature due from the affiliated companies and consortiurri entities are made up as follows:

| Items   | Value at 31/12/2007 | Value at 31/12/2007 after 12 months | Total<br>at 31/12/2007 | Total<br>at 31/12/2006 |
|---|---------------------|-------------------------------------|------------------------|------------------------|
| Consorzio Ferroviario Vesuviano                               | 5,421               |                                     | 5,421                  | 2,086                  |
| Malpensa 2000 scarl   | 23                  | -                                   | 23                     | 470                    |
| Movefer scarl   | 862                 | ~                                   | 862                    | 862                    |
| Nuova Movefer scarl   | 278                 |                                     | 278                    | 278                    |
| Seresa scarl  | 734                 | ~                                   | 734                    | 734                    |
| Consorzio Val d'Enza  | 14,977              |                                     | 14,977                 | 11,635                 |
| Cosviter scarl  | 0                   | _•                                  | 0                      | 821                    |
| Modena scarl  | 532                 |                                     | 532                    | 1,802                  |
| A.S. Scarl  | 43                  |                                     | 43                     | 43                     |
| Parco Farnese Sri   | 192                 | ••                                  | 192                    | 117                    |
| Fescof Sri  | 131                 |                                     | 131                    | 162                    |
| Nos Seri  | 59                  |                                     | 59                     | 114                    |
| Rugula Seri   | 158                 |                                     | 158                    | 26                     |
| Miscellaneous receivables from affiiiated companies in France | 0                   |                                     | 0                      | 2,232                  |
| Covipar Seri  | 161                 |                                     | 161                    | 160                    |
| Consorzio Pizzarotti Todini KEF-EDDIR                         | 218                 | -                                   | 218                    | 190                    |
| Consorzio Ferrov, S, Giorgio Volla due                        | 246                 | -                                   | 246                    | 213                    |
| Consorzio Ferrov, S, Giorgio Volla                            | 213                 | ~                                   | 213                    | 213                    |
| Consorzio BBM   | 76                  | -                                   | 76                     | 243                    |
| J.V. Cons Garboli-Tirrena                                     | 1,977               | -                                   | 1,977                  |                        |
| ATB Tunnel Brennero   | 415                 | -                                   | 415                    |                        |
| Consorzio Bilfinger Berger Pizzarotti                         | 187                 |                                     | 187                    | ·_                     |
| Parmense Costruzioni Sri                                      | 437                 | ~                                   | 437                    |                        |
| J.V. Cons. Garboli-Tirrena                                    | 12,780              | -                                   | 12,780                 | 6,314                  |
| Cefibe scarl  | 967                 |                                     | 967                    | 967                    |
| Caprara scarl   | 90                  | ••                                  | 90                     | 78                     |
| Centro servizi Salerno seri                                   | 773                 |                                     | 773                    | 567                    |
| Roma lido seri  | 379                 | ••                                  | 379                    | 2,401                  |
| Stazioni Metro vai scarl                                      | 120                 |                                     | 120                    | 120                    |
| Villaggi olimpici MOI scarl                                   | 100                 |                                     | 100                    | 668                    |
| Consorzio Umbria Sanità                                       | 467                 |                                     | 467                    | 532                    |
| Malpensa 2000 Scarl   | 88                  |                                     | 88                     | 404                    |
| Other affiiiated companies                                    | 2,690               |                                     | 2,690                  | 2,832                  |
| TOTAL   | 45,794              | ~                                   | 45,794                 | 37,284                 |

The subsidiary company Garboli Spa, to whom a receivable of 1,034 thousands of Euro is due from Olbia 90 Seri, has accrued a provision for the same amount for the purpose of considering the risk of non-collectibility.

#### Receivables from parent company

Receivables due from the parent company Mipien S,p,A, are mainly represented b/'group VAT receivable in accordance with Art, 4 D,M, 13 December 1979, as well as an Ires credit subsequent to adhesion to fiscal consolidation and receivables for services rendered.

#### Tax receivables

As at 31 December 2007 tax receivables include amounts due from the tax authorities totalling 2,830 thousands of Euro, of which 246 thousands of Euro are overdue by more than 12 months.

### Deferred tax assets

This item includes deferred tax assets due on the timing differences between the value attributed to an asset or a liability in accordance with statutory criteria and the value attributed to these for fiscal purposes.

#### Other Receivables

Other receivables as at 31 December 2007

| Items                                      | 31/12/201 Before 12 | )7 After 12 | Total at 31/12/2007 | Total at 31/12/2006 |
|--|---------------------|-------------|---------------------|---------------------|
| Receivables due from contracting entities  | 1,880               |             | 1,880               | 1,943               |
| On account payments for eviction indemnity | 1,329               | 58          | 1,387               | 2,803               |
| Social security institutions               | 237                 | •_          | 237                 | 257                 |
| ITN SPA Financing                          | 1,550               |             | 1,550               | 1,550               |
| Receivables from others                    | 6,039               | 591         | 6,630               | 9,143               |
| TOTAL                                      | 11,035              | 649         | 11,684              | 15,696              |

Other receivables are stated net of a bad debt provision equal to 2.4 millions of Euro, accrued by the subsidiary for the purpose of considering the risk of non-collectibility of certain receivables items.

#### Financial assets that cannot be considered investment and liquid funds

As at 31 December 2007 such items totalled 251,466 thousands of Euro and are detailed as follows:

|   | 31/12/2007 | 31/12/2006 |
|---|------------|------------|
| Shares in affiliated companies                  |            | 7,357      |
| Shares listed on the Italian market             | 27,625     | 16,348     |
| Treasury bonds and debentures                   | 78,817     | 95,706     |
| Other financial receivables                     | ~          | 10,377     |
| Total financial activities                      | 106,442    | 129,788    |
| Cash and cash equivalents                       | 141,004    | 108,833    |
| Total financial activities and cash equivalents | 247,446    | 238,621    |

Cash and cash equivalents include current account and cash in hand.

During the year, in accordance with what is prescribed by article 2426 of the Italian Civil Code, the purchase value of certain shares previously subjected to write offs subsequent to a termWary lower market value which has currently been amply recovered, has been restored within the limit of the original purchase cost for a total of 50 thousands of Euro; losses subsequent to evaluation have been also entered for a total amount of 1,306 thousands of Euro.

The net financial position is highlighted in the following table:

| Net rinunciai position                          | 2007   | 2006   |
|---|--------|--------|
|   |        |        |
| Cash and cash equivalents                       | 141.0  | 108,8  |
| Short term securities and financial receivables | 106.4  | 129,8  |
| Short term financial liabilities                | -181.6 | -194,9 |
| Net short-terni financial position              | 65.8   | 43,7   |
| Medium and long term financial liabilities      | -153.8 | -117,3 |
| Net medium and long term financial position     | -153.8 | -117,3 |
| Total   | -88.0  | -73,5  |

#### Prepayments and accrued income

Prepayments and accrued income as at 31 December 2007 amount to 10.335 thousands of Euro (12,233 thousands of Euro as at 31 December 2006) and are substantially made up of interests falling due on the date of the balance sheet on fixed rate bonds, commissions on guarantees and leasing instalments.

**Net Equity** uity for the year are summarized as fo lows:

| Movements 1            | n net eq         |                  |                                   |   |                               |                     |            |                  |
|------------------------|------------------|------------------|-----------------------------------|---|-------------------------------|---------------------|------------|------------------|
|                        | Share<br>Capital | Legai<br>Reserve | Reserve for<br>own shares<br>held | Olher<br>reserves of<br>Parent<br>Company | Profits<br>brought<br>forward | Translation reserve | Net Profit | Total net equity |
| At31December<br>2005   | 70,000           | 5,374            | 2,324                             | 11,786                                    | 149,487                       | -160                | 6,369      | 245,180          |
| Allocation of profit   |                  |                  |                                   | -4,908                                    | 11,277                        |                     | -6,369     | 0                |
| Translation reserve    |                  |                  |                                   |   |                               | -266                |            | -266             |
| Profit for the year    |                  |                  |                                   |   |                               |                     | 11,137     | 11,137           |
| At 31 December 2006    | 70,000           | 5,374            | 2,324                             | 6,878                                     | 160,764                       | -426                | 11,137     | 256,051          |
| Allocation of profit   |                  | 1.81             |                                   | 3,458                                     | 7,498                         |                     | -11,137    | 0                |
| Translation reserve    |                  |                  |                                   |   |                               | -292                |            | -292             |
| Profit for the year    |                  |                  |                                   |   |                               |                     | 23,417     | 23,417           |
| Total as at 31/12/2007 | 70,000           | 5,555            | 2,234                             | 10,336                                    | 168,262                       | -718                | 23,417     | 279,176          |

#### Sitare Capital

The share capital of the Group holding company is divided into 70,000,000 shares each having a nominal value of 1 Euro. Share capital includes an amount of 239 thousands of Euro and 1,497 thousands of Euro relating to monetary revaluation reserves stated in the balance sheet subsequent

to law n. 576 of 1975 and nr. 72 of 1983 and allocated to capital subsequent to increases respectively in 1978 and 1983, During 1991 the Group holding company increased its'share capital by 10,329 thousands of Euro through the use of the extraordinary reserve and during 2000 by 20,658 thousands of Euro through use of the revaluation reserve, statutory reserves, other reserves and merger surplus. Finally, during 2005, the Group holding company increased its share capital by a further 10,000 thousands of Euro through use of the taxed reserve, extraordinary reserve, surplus reserve and profit for the year 2004.

The relationship between the values of net equity and profit for the year indicated in the financial statements of Impresa Pizzarotti & C SpA as at 31 December 2007 and those included in the consolidated financial statements on the sanie date is the following:

|   | Net Equity at 31/12/2007 | Profit for the year 2007 | Net Equity at 31/12/2006 |
|---|--------------------------|--------------------------|--------------------------|
| Statutory Accounts as at 31 December 2007   | 89,874                   | 1,204                    | 88,670                   |
| Different valuation of shares subsequent to consolidation compared with the book value of the shares themselves   | 7,213                    | 3,676                    | 3,829                    |
| Elimination of intra-group profits  | 0                        | 756                      | -756                     |
| Elimination of items of a fiscal nature in the financial statements of the Parent Company and of the subsidiaries | 263,502                  | 1,767                    | 261,735                  |
| Fiscal effect of the above adjustments, where applicable  | -81,413                  | 16,014                   | -97,427                  |
| Consolidated financial statements as at 31<br>December 2006   | 279,176                  | 23,417                   | 256,051                  |

The positive balances of the revaluation, including the amount allocated to the Parent Company's capital, make up the taxable income if these are distributed to the shareholders or used for purposes other than loss coverage. No taxes have been accrued against the above positive balances silice at the present moment it is believed that no operations will be performed that could determine taxation of the same.

#### Provision for risks and charges

Provision for risks and charges as at 31 December 2007 are detailed below:

|                            | Value at 31/12/2006 | Increases | Decreases | Other     | Value at   |
|----------------------------|---------------------|-----------|-----------|-----------|------------|
|                            | 31/12/2000          |           |           | Movements | 31/12/2007 |
| Deferred taxes             | 100,837             | 463       | -16,820   |           | 84,480     |
| Other provisions:          |                     |           |           |           | 0          |
| Provision for risks on IRS | 2,287               | 94        | -2,135    | ?         | 246        |
| Provision for risks on     | 5,547               | 6,853     | -1,204    | ~         | 12,196     |
| contentious issues         |                     |           |           |           |            |
| Provision for risks on     | 147                 | 23        | _         | 627       | 797        |
| shares                     |                     |           |           |           |            |
| Other provisions           | 2,366               | 795       | -156      | -         | 2,005      |
|                            |                     |           | ·         |           |            |
| TOTAL                      | 111,184             | 8,228     | -20,315   | 627       | 99,724     |

Consolidated financial statements as at 31 December 2007 - Notes to the accounts

### Deferred tax provision

This item includes deferred taxes accrued subsequent to consolidation adjustments as hrghlighted in "accounting principles" in the "tax" item.

### Other provisions

Other provisions mainly include provision for risks for contentious issues and contractual guarantees that nave been accrued against the risk of losses in certain existing contentious issues; the provision for risks on investments has been accrued during the year in order to take account of the losses recorded by certain non consolidated companies in which shares are held, that exceed their book value; other movements include the effect deriving from the change in the consolidation area. The provision for risks on IRS considers the "mark to market" evaluation at year end of a residuai non-hedging derivative contract relating to the subsidiary Garboli SpA; the use in the year was performed subsequent to the termination of a contract during the past year.

Finally it should be noted that in May 2005, a general inspection took place by the Regional Tax Authorities that covered the years from 2002 to 2004, following which no formai notification has so far arrived. This inspection was concluded in December 2005 with a statement from which certain alleged regularities emerge: the issues raised relate to competence problems connected with costs and income relating to a contract as well as exceptions on the inventory accounting entries for the prefabricated sector. During 2006, the Fidenza tax authorities issued anotice of assessment relating to the years 2002 and 2003. The parties attempted to come to terms through the so called "assessment with consent", but no agreement was reached. The company has therefore presented an appeal both to the Fidenza tax authorities as well as to the Provincial Fiscal Commission. The Board of Directors, whilst considering these contestations to be groundless, has prudently accrued a prò vision for risks.

#### **Employees' leaving indemnity (TFR)**

Movements in the above are represented in the following table:

|                  | Value at 31/12/2006 | Increases | Decreases | Value at 31/12/2007 |
|------------------|---------------------|-----------|-----------|---------------------|
| T.F.R. Provision | 12,141              | 2,354     | -5,007    | 9,488               |

#### **Debts**

#### Bank indebtedness

Medium and long term loans and fmancing, included in the total accounts payable to banks, payable after next year, total 133,839 thousands of Euro and are detailed as follows (95,758 thousands of Euro at 31 December 2006):

| Thousands of Euro |
|-------------------|
|                   |
| 387               |
|                   |
| 6,750             |
|                   |
| 4,000             |
|                   |
| 12,000            |
|                   |

| Banca Nazionale del Lavoro Loan - interests<br>5.637                                 |         |
|--|---------|
| Repayable within 2010  | 26,000  |
| Unicredit Loan - interests 5.9% Repayable  | ,,,,,   |
| within 2027 - with collateral security on  | 9,899   |
| surface rights   |         |
| Unicredit Loan - interests 5.95% Repayable within 2027 - with collateral security on | 4,290   |
| surface rights   |         |
| Banca Antonveneta Loan - interests 5.55%   |         |
| Repayable within 2009  | 2,667   |
| Banca Antonveneta Loan - interests 5.515   | _,      |
| Repayable within 2011  | 4,500   |
| Unicredit Loan - interests 5.35% Repayable   | 2,124   |
| within 2012  | 2,121   |
| Banca Popolare Emilia Loan - interests   | 0.222   |
| 5.385% Repayable within 2017 - with collateral security                              | 9,222   |
| Banco di Sardegna - interests 5.23%  |         |
| Repayable within 2012 - with collateral  | 2,000   |
| security   |         |
| Pool financing - interests 5.784% Repayable within 2012                              | 10.000  |
| Pool financing - interests 5.576% Repayable  | 10,000  |
| within 2012  | 40,000  |
| TOTAL  | ,       |
|  | 133,839 |

Total debt relating to loans with collateral security totals 28,541 thousands of Euro (15,171 thousands of Euro in 2006). During the year the Parent Company took two mortgage loans in connection with the "Studentato" and the "Maddalena" real estate initiatives respectively in Parma and Sardinia.

### Other borrowings

As at 31 December 2007, debts towards other financing entities total 23,245 thousands of Euro (26,962 thousands of Euro as at 31 December 2006) and are composed of debts towards leasing companie s.

### Payables to subsidiaries

These balances, mainly of a commerciai nature, towards subsidiaries are composed as follows:

| Items                       | Valueat 31/12/2007<br>before 12 months | Vaureat 31/12/2007<br>after 12 months | Total<br>at 31/12/2007 | Total at 31/12/2006 |
|-----------------------------|--|---------------------------------------|------------------------|---------------------|
| FALC 2000 SCARL             | 125                                    | "                                     | 125                    | 125                 |
| SIGONELLA SCRL              | 440                                    |                                       | 440                    | 792                 |
| S1TAPI SCRL                 | 233                                    | "                                     | 233                    | 212                 |
| CONSORZIO VESPUCCI          | 0                                      |                                       | 0                      | 4,547               |
| SOCOTEL SCRL                | 255                                    | ,-                                    | 255                    | 275                 |
| CONFER SCRL                 | 450                                    |                                       | 450                    | 155                 |
| CIRCUMFER SCRL              | 130                                    | _                                     | 130                    | 127                 |
| LINEA PER SORRENTO<br>SCRL  | 1,277                                  | _                                     | 1,277                  | _                   |
| MANTOVA SCRL                | 383                                    |                                       | 383                    | 6                   |
| EUROPE HOUSE ABUJA<br>SCARL | 2,918                                  |                                       | 2,918                  | 2,903               |
| TAURANO SCARL               | 475                                    | ~                                     | 475                    | 465                 |

## Impresa Pizzarotti & C, Spa

| IRMINIO SCARL   | 2,160 | 2,160 | 431    |
|-----------------|-------|-------|--------|
| GA.LI 2002 SCRL | 198   | 198   | (> 194 |
| REP-FER SCRL    | 0     | 0     | 261    |
| OTHERS          | 372   | 372   | 583    |
| TOTAL           | 9,416 | 9,416 | 11,076 |

Debts to affiliated companies

These balances, mainly of a commercial nature, towards affiliated companies are composed as follows:

| follows:                                     | TT 1                |                     |            |            |
|--|---------------------|---------------------|------------|------------|
| items  | Value at 31/12/2007 | Value at 31/12/2007 | Total at   | Total at   |
|  | Before 12 months    | after 12 months     | 31/12/2007 | 31/12/2006 |
| SERESA SCARL                                 | 529                 | -                   | 529        | 529        |
| MALPENSA 2000 SCRL                           | 15                  | ••                  | 15         | 328        |
| NUOVA MOVEFER SCARL                          | 1,143               |                     | 1,143      | 1,284      |
| MOVEFER SCARL                                | 1,078               |                     | 1,078      | 1,081      |
| NOS SCRL                                     | 85                  |                     | 85         | 1,452      |
| CONSORZIO PIZZAROTTI -<br>TODINI KEF-EDDIR   | 11,075              | ~                   | 11,075     | 2,272      |
| VALLETTA PUGGIA SCRL                         | 116                 |                     | 116        | 186        |
| CONCAPUA SCRL                                | 110                 |                     | 110        | 122        |
| NUOVO POLO FIERISTICO<br>SCRL                | 609                 | _                   | 609        | 551        |
| CONSORZIO FERROVIARIO<br>VESUVIANO           | 1,647               |                     | 1,647      | 1,413      |
| CONSORZIO CP-CASECNAN                        | 176                 |                     | 176        | 544        |
| MODENA SCRL                                  | 3,516               | _                   | 3,516      | 4,394      |
| PARCO FARNESE SRL                            | 147                 |                     | 147        | 147        |
| CONSORZIO FERROVIARIO<br>S GIORGIO VOLLA     | 1,156               | _                   | 1,156      | 1,065      |
| CONSORZIO FERROVIARIO<br>S GIORGIO VOLLA DUE | 347                 | _                   | 347        | 186        |
| CONSORZIO BBM                                |                     |                     | _          | 180        |
| COSVITER SCARL                               |                     | 33                  | ~          | 624        |
| CONS. VAL D'ENZA                             | 11,212              | ~                   | 11,212     | 8,688      |
| ATB TUNNEL BRENNERO                          | 831                 | ~                   | 831        | -          |
| RUGULA SCRL                                  | 337                 | -                   | 337        |            |
| CONSORZIO BILFINGER<br>BERGER PIZZAROTTI     | 211                 | _                   | 211        | ~          |
| CAPRARA SCARL                                | 947                 |                     | 947        | 3,272      |
| CEFIBE SCRL                                  | 998                 | 33                  | 998        | 996        |
| CENTRO SERZI SALERNO<br>SCARL                | 567                 | _                   | 567        | 567        |
| C.U.S.                                       | 270                 |                     | 270        | 216        |
| J.V. GARBOLI-TIRRENA<br>SCAVI                | 20,698              | _                   | 20,698     | 9,844      |
| METRO TRE SCARL                              | 1,129               |                     | 1,129      | 1,294      |
| ROMA LIDO SCARL                              | 219                 |                     | 219        | 2,638      |
| SEIFRA SCARL                                 | -                   | -                   |            | 47,117     |
| STAZIONI METRO VAL<br>SCARL                  | 465                 | _                   | 465        | 1,167      |

| VILLAGGIO OLIMPICO MOI | 78     | _ | 78     | 5,689  |
|------------------------|--------|---|--------|--------|
| SCARL                  |        |   |        | *      |
| MALPENSA 2000 SCARL    | 9      |   | 9      | 143    |
| OLBIA 90 SCRL          | 608    |   | 608    | 82     |
| OTHERS                 | 464    | - | 464    | 358    |
| TOTAL                  | 60,792 |   | 60,792 | 98,429 |

### Debts to Parent company

Debts towards the Parent Company Mipien are mainly composed of amounts due for legai, fiscal and other services received and guarantee charges. These also include financing granted at market rates totalling Euro 1.5 million.

### Tax payables

Tax payables total 6,776 thousands of Euro and include current taxes, IRPEF payables for employees and other taxes due.

The years up to 31 December 2001 have been defined for the purposes of direct taxes and for the purposes of VAT.

### Other payables

Other payables are made up as follows:

| Items                                   | Valueat 31/12/2007 | Valueat 31/12/2007 | Total at   | Total at   |
|---|--------------------|--------------------|------------|------------|
|   | Before 12 months   | after 12 months    | 31/12/2007 | 31/12/2006 |
| Debts towards employees                 | 5,702              |                    | 5,702      | 5,742      |
| Payables relating to insurance premiums | 7,085              | _                  | 7,085      | 2,555      |
| Amount due for arbitrary awards         | 1,886              | -                  | 1,886      | 1,744      |
| Other debts                             | 21,811             | 425                | 22,236     | 26,191     |
| TOTAL                                   | 36,484             | 425                | 36,909     | 36,232     |

### Accrued expenses and deferred incoine

Accrued expenses and deferred income as at 31 December 2007 total 9,974 thousands of Euro (9,720 thousands of Euro as at 31 December 2006) and are mainly made up of income on rental instalments relating to the Mineo and Belpasso real estate initiatives, deferred income relating to ICI contributions received in connected with the Villa Claretta and Spina Due initiatives and accrued expenses on loans and financing.

### Memorandum and contingency accounts

The composition of the above item is as follows:

#### Guarantees:

| Amounts in thousands of Euro 31/12/2007 | Amounts in thousands of Euro 31/12/2006 |
|---|---|
| -                                       | 11,092                                  |
| 40,601                                  | 62,149                                  |
| 248,469                                 | 244,945                                 |
| 76,128                                  | 38,128                                  |
| 365,198                                 | 356,314                                 |
|   | 31/12/2007                              |

| Items  | Amounts in thousands of Euro 31/12/2007 | Amounts in thousands of Euro 31/12/2006 |
|--|---|---|
| Guarantees to third parties from banks and                       | 521,623                                 | 555,801                                 |
| insurance companies  |   |   |
| Leasing instalments not yet due - Mineo and Belpasso initiatives | 67,461                                  | 128,190                                 |
| Other leasing instalments not yet due                            | 681                                     | 744                                     |
| TOTAL  | 589,765                                 | 684,735                                 |

| Items               | Amounts in thousands of Euro 31/12/2007 | Amounts in thousands of Euro 31/12/2006 |
|---------------------|---|---|
| From Parent Company | 212,381                                 | 208,707                                 |
| From suppliers      | 87,960                                  | 88,717                                  |
| TOTAL               | 300,341                                 | 297,424                                 |

### Management of financial risk

We supply the following information in accordance with art. 2428, 2° paragraph, point 6 bis. The Group has a number of current accounts with certain banks from which it has obtained and utilized certain credit lines considered sufficient for the ordinary management of the Group itself. The credit lines are renewed on an annual basis and no substantial variations are expected for next year. Company activity is exposed to certain financial risks related to the unpredictable nature of the financial markets; the Group has established the necessary policies required to handle sucri risks, both at a general level as well as for the individual areas.

#### **Interest Rate Risk**

The risk of variations in the rates of interest is monitored by management who adopts the necessary measures in order to minimize the economic impact, also through the stipulation of hedging contracts on existing financing with variable interest rates.

### **Credit Risk**

This represents the risk that one of the parties signing the contract, which provides for a deferred monetary regulation, does not fulfil one of the payment obligations, thereby causing a financial loss to the other party.

This risk may depend on factors of a strict technical-commercial or administrative-legal nature, or on factors of a typically financial nature, that is to say the so-called credit standing of the counter party.

As far as the Group is concerned, the credit risk is mainly related to the nature of its activity that brings it to operate with public counterparties whose solvency and punctuality as regards payments is carefully monitored and is connected to factors of a macro-economical nature.

### **Riskof liquidity**

The Group has the objective of maintaining the financial available funds necessary for its economical activities and of reimbursing debts falling due. The risk of available funds is monitored for the purpose of undertaking the necessary measures in order to reduce the eventual impact.

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#### Profit and loss account

#### Revenues

The revenues increased from 672,922 thousands of Euro in 2006 to 736,496 thousands of Euro in 2007; this variance is commented in the Directors' Report.

Revenue split for geographic area:

|             | 31/12/20 | 07      | 31/12/20 | 006     |
|-------------|----------|---------|----------|---------|
| Italy       |          | 585,863 |          | 543,751 |
| Abroad      |          | 150,633 |          | 129,171 |
| Algeria     | 24,693   |         | 30,425   |         |
| France      | 63,606   |         | 66,976   |         |
| Switzerland | 21,463   |         | 18,447   |         |
| Rumania     | 38,453   |         | 13,323   |         |
| Morocco     | 2,418    |         |          |         |

"Variance of work in progress on order and products in course of construction" represent the cumulative variance of work in process and works in progress on order commented in the corresponding items of the balance sheet, and have been united given their similar nature; "Other revenues and income" include rebilling to consortiums for rentals and technical-admini strati ve services and other income, including the gain on sale of fixed assets. The value of production includes income from subsidiaries totalling 3,957 thousands of Euro and from associated companies totalling 6,256 thousands of Euro and from the Parent Company totalling 75 thousands of Euro.

### **Costs of production**

Cost of production amount to 710,937 thousands of Euro (646,544 thousands of Euro as at 31 December 2006). hi particular, the caption "Costs for Services" is detailed as follows:

|   | 31/12/2007                         | 31/12/2006                         |
|---|------------------------------------|------------------------------------|
| Costs for work executed by third parties  | 160,922                            | 176,604                            |
| Costs recharged by consortia and consortium   | 104,121                            | 96,964                             |
| companies Costs relating to work executed abroad General charges for work sites and head office TOTAL | 97,715<br>63,948<br><b>426,706</b> | 56,020<br>56,230<br><b>385,818</b> |

The general charges for work sites and head office include costs charged by the parent company for fiscal/management services totalling 1,713 thousands of Euro, costs sustained for aeromobile services charged by Aliparma Sri, in which the parent companies holds shares, for a total of 1,350 thousands of Euro. Services include costs recharged by subsidiaries amounting to 27,466 thousands of Euro and by associated companies amounting to 57,989 thousands of Euro.

#### **Personnel costs**

Group average headcount is the following:

|            | Year 2007 |       | Year 2006 |       |
|------------|-----------|-------|-----------|-------|
|            | Group     | Total | Group     | Total |
|            | Holding   |       | Holding   |       |
|            | Company   |       | Company   |       |
| Management | 47        | 57    | 49        | 62    |
| Employees  | 328       | 618   | 344       | 624   |
| Labourers  | 258       | 1,042 | 348       | 1,272 |
| TOTAL      | 634       | 1,718 | 741       | 1,958 |

#### **Depreciation and amortization**

The highlighted increase, compared with prior year, of the amortization relating to intangible fixed assets is mainly due to greater production in 2007 in the work sites relating to the Milan-Bologna high speed railway line, now dose to completion, and to the work site relating to the Catania-Syracuse motorway.

### Other operating costs

The increase in this item is mainly due to the extra costs pertaining to concessions, works management, security costs relating to the Catania-Syracuse contract and taxes relating to the deposit of arbitration awards.

#### **Income from other investments**

This item relates to income deriving from the distribution of dividends relating to investments.

#### **Income from securities listed in current assets**

This item relates to various income deriving from the sale of securities included in current assets.

#### Other financial income

Below is adetail of the split of other income included in item. 16 d) of the profit and loss account:

|                           | <b>31</b> Decembe <b>2007</b> | 31 December 2006 |
|---------------------------|-------------------------------|------------------|
| Bank interests receivable | 945                           | 549              |
| Moratory interests        | 5,556                         | 1,962            |
| Other                     | 132                           | 88               |
| TOTAL                     | 6,633                         | 2,599            |

#### **Financial charges**

Below is a detail of the interests and the other financial charges included in item nr, 17 of the profit and loss account, relating to debts towards banks and others:

| Accrual to provision for     | 31December2007 | 31 December 2006 |
|------------------------------|----------------|------------------|
| moratory interests Interests | 194            | 193 13,593       |
| payable to banks Interests   | 18,845         | 533              |
| payable to leasing           | 810            |                  |
| compames                     | 0              | 46               |
| Capital losses on securities | 3,970          | 3,426            |
| Others                       | 23,819         | 17,791           |
| TOTAL                        | •              | •                |

It should be noted that at year end there are some "Interest Rate Swap" contracts, stipulated by the Group Holding Company and by the subsidiary Garboli SpA for the purpose of reducing the risk of rate fluctuation on operations that are strictly inter-related. The evaluation with the "mark to market" value of such contracts would determine a positive value of approximately 950 thousands of Euro which is not correctly highlighted given the covering nature of the operations themselves. The detail is the following;

### **HEDGING CONTRACTS**

|                          | Notional amount |                 |
|--------------------------|-----------------|-----------------|
| Type of operation        | Value in €      | Fair value in € |
| IRS Financial derivative | 53,941,814      | 441,888         |
| IRS Financial derivative | 10,000,000      | 136,655         |
| IRS Financial derivative | 10,000,000      | -4,218          |
| IRS Financial derivative | 15,000,000      | 698,958         |
| IRS Financial derivative | 7,000,000       | 1,851           |
| IRS Financial derivative | 9,750,000       | -2,669          |
| IRS Financial derivative | 17,000,000      | -42,155         |
| IRS Financial derivative | 20,000,000      | -241,395        |
| IRS Financial derivative | 10,000,000      | 24,716          |
| IRS Financial derivative | 5,000,000       | -40,549         |
| IRS Financial derivative | 5,000,000       | -51,303         |
| IRS Financial derivative | 7,500,000       | 13,412          |
| IRS Financial derivative | 6,415,453       | 11,360          |
| TOTAL                    | 176,607,267     | 949,551         |

As regards Garboli, there are two derivative contracts that are not hedging contracts having a total notional value of 6.5 millions of Euro and a negative fair value (mark to market) of 0.2 millions of Euro, accrued in the year to a specific provision.

### Value adjustments to financial assets

These mainly include the reduction of securities deemed necessary for the purpose of aligning the book values to the average prices for the month of December.

### **Incoine taxes for the period**

Below is the detail:

| Description                      | 31/12/2007 | 31/12/2006 |
|----------------------------------|------------|------------|
| Current income taxes (Irap Ires) | 5,389      | 3,441      |
| Deferred income taxes            | (12,748)   | 7,505      |
| Total                            | (7,359)    | 10,946     |

As already described previously the deferred taxes applicable to the adjustments to consolidation have been accrued in such a manner as to identify the tax charge and liability in accordance with competence criteria, also taking account of losses than can be fiscally brought forward by certain consolidated companies and of the expected related period of the temporary differences. Also, during the year, the deferred taxes benefitted from the redefinition of the current tax rates that impacted the provision for deferred taxes accrued in the fmancial statements against the consolidation adjustments.

### **Deferred Taxation**

Deferred taxation included in the fmancial statements is detailed as follows:

| Description                                   |                 | 2007   |        |
|---|-----------------|--------|--------|
|   | Taxable bicorne | Rate   | Taxes  |
| Deferred taxation:                            |                 |        |        |
| Capital gains divided into instalments        | 848             | 31.40% | 266    |
| Accelerated depreciation                      | 1,388           | 31.40% | 436    |
| Moratory interests                            | 4,490           | 27.50% | 1,235  |
| Amortisation on goodwill                      | 3,352           | 31.40% | 1,053  |
| Fiscal effects on consoldation adjustments    |                 |        | 81,413 |
| Other minor                                   |                 |        | 27     |
| Total provision for deferred taxes            |                 |        | 84,430 |
| Tax advances                                  |                 |        |        |
| Amortisation on goodwill                      | 5,696           | 31.40% | 1,789  |
| Incoine evaluation effect on contracts        | 2,618           | 31.40% | 822    |
| Provision for risks                           | 7,493           | 27.50% | 2,061  |
| Provision for losses on shares and securities | 2,248           | 27.50% | 618    |
| Other minor                                   |                 |        | 31     |
| Total credits for tax advances                |                 |        | 5,320  |

#### Other in forni a ti 011

Directors ' and statutory auditors'fees

The total amount of directors' and statutory auditors' fees of the holding company in respect of their role in the consolidated subsidiaries total respectively 900 and 49 thousands of Euro.

# Essential information relating to the rinuncial statements of MIPIEN SpA as at 31 December 2006

The essential information relating to the holding company Mipien SpA and illustrated in the summary table required by Art 2497-bis of the Civil Code and annexed hereinunder, have been extracted from the related financial statements as at 31 December 2006. For an appropriate and complete comprehension of the financial and economical position of Mipien SpA (holding company) as at 31 December 2006, as well as of the results achieved for the year then ended, reference should be made to the financial statements and to the attached auditors' opinion, which is available in the form and in the mamier prescribed by law.

### Mipien SpA

| Profit and Loss Account                         | 2006       |
|---|------------|
| Value of Production                             | 1,745,251  |
| Costs of Production                             | 1.850,985  |
| Difference between value and cost of production | -105,734   |
| Financial income and charges                    | 2,185,895  |
| Adjustments to value of financial assets        | -1,792,485 |
| Financial income and charges                    | 7,523      |
| Profit before tax                               | 295,199    |
| Income tax for the year                         | 189,175    |
| Net profit                                      | 106,024    |

| Assets   |            |
|--|------------|
| Receivables from shareholders for payments to be | _          |
| made   |            |
| Fixed assets                                     | 16,718,418 |
| Working assets                                   | 42,988,477 |
| Accrued income and deferred expenses             | 6,357      |
| Total Assets                                     | 59,713,252 |
| Liabilities                                      |            |
| Net Equity                                       | 18,760,060 |
| Provision for risks and charges                  | 424,591    |
| Leaving indemnity                                | 205,046    |
| Payables   | 40,323,511 |
| Accrued expenses and deferred income             | 44         |
| Total liabilities                                | 59,713,252 |

### Cash Flow Statement 2007 (in millions of Euro)

| Cash Flow Statement                                 | 2007  | 2006  |
|---|-------|-------|
|   |       |       |
| Group net result for the year                       | 23.4  | 11.1  |
| Third party net result for the year                 | -0.5  | 0.0   |
| Amortization  | 35.1  | 25.6  |
| Net provision variation                             | -14.1 | 16.2  |
| Current management cash flow                        | 44.0  | 52.9  |
| Variation in assets and liabilities for the period  |       |       |
| Receivables from clients                            | -6.5  | -86.7 |
| Miscellaneous receivables and accrued income and    | 10.6  | -0.9  |
| deferred assets                                     |       |       |
| Inventories   | 15.1  | -20.3 |
| Payables to suppliers                               | -71.1 | 59.6  |
| Other accrued expenses                              | 7.9   | 12.7  |
| Variation in net working capital                    | -43.9 | -35.7 |
| Cash flow from activities for the year              | 0.0   | 17.3  |
| Net increases in intangible fixed assets            | -2.6  | -13.6 |
| Net increases in tangible fixed assets              | -2.9  | -36.6 |
| Increase in financial fixed assets                  | -9.2  | 16.4  |
| Cash flow from investment activities                | -14.6 | -33.8 |
| Other changes in Group net equity                   | -0.8  | -0.8  |
| Changes in third party capital                      | 0.9   | 0.6   |
| Cash flow from financing activities                 | 0.1   | -0.3  |
| Net cash flow for the period                        | -14.5 | -16.8 |
| Net financial position at the beginning of the year | -73.5 | -56.7 |
| Net cash flow for the period                        | -14.5 | -16.8 |
| Net financial position at year end                  | -88.0 | -73.5 |

The President of the Board of Directors

**Dott Franco Nobili**